

FEDERAL DEPOSIT INSURANCE CORPORATION
Washington, D.C. 20429

FORM 10-Q

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the quarterly period ended September 30, 2021
- or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**
For the transition period from _____ to _____

FDIC Certificate No. 32203

Summit State Bank

(Exact Name of Registrant as Specified in its Charter)

California

(State of Incorporation)

94-2878925

(I.R.S. Employer Identification No.)

500 Bicentennial Way, Santa Rosa, CA 95403

(Address of Principal Executive Offices)

707-568-6000

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	SSBI	The NASDAQ Stock Market LLC

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark if the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court.

Yes No

As of November 12, 2021, there were 6,684,759 shares of common stock outstanding.

SUMMIT STATE BANK

TABLE OF CONTENTS

PART I FINANCIAL INFORMATION

Item 1	Financial Statements	
	Balance Sheets (unaudited)	3
	Statements of Income (unaudited)	4
	Statements of Comprehensive Income (unaudited)	5
	Statements of Changes in Shareholders' Equity (unaudited)	6
	Statements of Cash Flows (unaudited)	7
	Notes to Financial Statements (unaudited)	8
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	37
Item 3	Quantitative and Qualitative Disclosures about Market Risk	57
Item 4	Controls and Procedures	58

PART II OTHER INFORMATION

Item 1	Legal Proceedings	59
Item 1A	Risk Factors	59
Item 2	Unregistered Sales of Equity Securities and Use of Proceeds	59
Item 3	Defaults Upon Senior Securities	59
Item 4	Mine Safety Disclosures	59
Item 5	Other Information	59
Item 6	Exhibit Index	59

SIGNATURES	60
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EXHIBITS	61
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Part I Financial Information
Item 1 Financial Statements

SUMMIT STATE BANK
BALANCE SHEETS
(In thousands except share data)

	<u>September 30, 2021</u>	<u>December 31, 2020</u>
	(Unaudited)	(1)
ASSETS		
Cash and due from banks	\$ 37,772	\$ 30,826
Total cash and cash equivalents	<u>37,772</u>	<u>30,826</u>
Investment securities:		
Available-for-sale (at fair value; amortized cost of \$68,507 in 2021 and \$66,335 in 2020)	68,803	67,952
Total investment securities	<u>68,803</u>	<u>67,952</u>
Loans, less allowance for credit losses of \$11,453 in 2021 and \$8,882 in 2020 (2)	792,504	745,939
Bank premises and equipment, net	5,772	5,994
Investment in Federal Home Loan Bank stock, at cost	4,320	3,429
Goodwill	4,119	4,119
Accrued interest receivable and other assets	<u>9,302</u>	<u>7,595</u>
Total assets	<u>\$ 922,592</u>	<u>\$ 865,854</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits:		
Demand - non interest-bearing	\$ 229,557	\$ 199,097
Demand - interest-bearing	115,253	88,684
Savings	47,251	42,120
Money market	163,640	167,113
Time deposits that meet or exceed the FDIC insurance limit	31,279	35,765
Other time deposits	<u>162,027</u>	<u>193,516</u>
Total deposits	749,007	726,295
Federal Home Loan Bank advances	80,000	53,500
Junior subordinated debt, net	5,887	5,876
Accrued interest payable and other liabilities	5,715	4,554
Total liabilities	<u>840,609</u>	<u>790,225</u>
Commitments and contingencies (Note 8)		
Shareholders' equity		
Preferred stock, no par value; 20,000,000 shares authorized; no shares issued and outstanding	-	-
Common stock, no par value; shares authorized - 30,000,000 shares; issued and outstanding 6,077,100 in 2021 and 6,069,600 in 2020	37,014	36,981
Retained earnings	44,761	37,510
Accumulated other comprehensive income, net	<u>208</u>	<u>1,138</u>
Total shareholders' equity	<u>81,983</u>	<u>75,629</u>
Total liabilities and shareholders' equity	<u>\$ 922,592</u>	<u>\$ 865,854</u>

(1) Information derived from audited financial statements.

(2) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The accompanying notes are an integral part of these unaudited financial statements.

SUMMIT STATE BANK
STATEMENTS OF INCOME

(In thousands except earnings per share data)

	Three Months Ended		Nine Months Ended	
	September 30, 2021 (unaudited)	September 30, 2020 (unaudited)	September 30, 2021 (unaudited)	September 30, 2020 (unaudited)
Interest income:				
Interest and fees on loans	\$ 10,159	\$ 8,753	\$ 29,752	\$ 24,903
Interest on deposits with banks	11	10	25	61
Interest on investment securities	360	364	1,139	1,126
Dividends on FHLB stock	71	43	176	189
Total interest income	10,601	9,170	31,092	26,279
Interest expense:				
Deposits	720	1,138	2,471	3,927
Federal Home Loan Bank advances	202	198	589	632
Junior Subordinated Debt	94	94	281	281
Total interest expense	1,016	1,430	3,341	4,840
Net interest income before provision for credit losses	9,585	7,740	27,751	21,439
Provision for credit losses (1)	-	500	335	1,600
Net interest income after provision for credit losses	9,585	7,240	27,416	19,839
Non-interest income:				
Service charges on deposit accounts	227	201	638	593
Rental income	89	89	264	264
Net gain on loan sales	951	786	2,459	1,803
Net securities gain	-	3	56	874
Other income	92	109	234	277
Total non-interest income	1,359	1,188	3,651	3,811
Non-interest expense:				
Salaries and employee benefits	3,326	2,573	9,496	7,727
Occupancy and equipment	394	415	1,227	1,222
Other expenses	1,830	1,246	4,704	3,923
Total non-interest expense	5,550	4,234	15,427	12,872
Income before provision for income taxes	5,394	4,194	15,640	10,778
Provision for income taxes	1,598	1,240	4,629	3,190
Net income	\$ 3,796	\$ 2,954	\$ 11,011	\$ 7,588
Basic earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25
Diluted earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25
Basic weighted average shares of common stock outstanding	6,073	6,070	6,071	6,070
Diluted weighted average shares of common stock outstanding	6,073	6,074	6,073	6,073

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The accompanying notes are an integral part of these unaudited financial statements.

SUMMIT STATE BANK
STATEMENTS OF COMPREHENSIVE INCOME
(In thousands)

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>September 30, 2021</u> <u>(unaudited)</u>	<u>September 30, 2020</u> <u>(unaudited)</u>	<u>September 30, 2021</u> <u>(unaudited)</u>	<u>September 30, 2020</u> <u>(unaudited)</u>
Net income	\$ 3,796	\$ 2,954	\$ 11,011	\$ 7,588
Change in securities available-for-sale:				
Unrealized holding (losses) gains on available-for-sale securities arising during the period	(134)	(51)	(1,265)	1,836
Reclassification adjustment for gains realized in net income on available-for-sale securities	-	(3)	(56)	(874)
Net unrealized (losses) gains, before provision for income tax	(134)	(54)	(1,321)	962
Income tax provision	39	16	391	(285)
Total other comprehensive (loss) income, net of tax	(95)	(38)	(930)	677
Comprehensive income	<u>\$ 3,701</u>	<u>\$ 2,916</u>	<u>\$ 10,081</u>	<u>\$ 8,265</u>

The accompanying notes are an integral part of these unaudited financial statements.

SUMMIT STATE BANK
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

For the Three Months Ended
March 31, 2020, June 30, 2020, September 30, 2020, March 31, 2021, June 30, 2021 and September 30, 2021
(Unaudited)

(In thousands except per share data)

	<u>Common Stock</u>		<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss)</u>	<u>Total Shareholders' Equity</u>
	<u>Shares</u>	<u>Amount</u>			
Balance, January 1, 2020	6,070	\$ 36,981	\$ 29,906	\$ 457	\$ 67,344
Net income			2,415		2,415
Other comprehensive loss, net				(830)	(830)
Cash dividends - \$0.12 per share			(728)		(728)
Balance, March 31, 2020	<u>6,070</u>	<u>\$ 36,981</u>	<u>\$ 31,593</u>	<u>\$ (373)</u>	<u>\$ 68,201</u>
Net income			\$ 2,218		\$ 2,218
Other comprehensive income, net				1,545	1,545
Cash dividends - \$0.12 per share			(728)		(728)
Balance, June 30, 2020	<u>6,070</u>	<u>\$ 36,981</u>	<u>\$ 33,083</u>	<u>\$ 1,172</u>	<u>\$ 71,236</u>
Net income			\$ 2,954		\$ 2,954
Other comprehensive loss, net				(38)	(38)
Cash dividends - \$0.12 per share			(728)		(728)
Balance, September 30, 2020	<u>6,070</u>	<u>\$ 36,981</u>	<u>\$ 35,309</u>	<u>\$ 1,134</u>	<u>\$ 73,424</u>
Balance, January 1, 2021	6,070	\$ 36,981	\$ 37,510	\$ 1,138	\$ 75,629
Net income			3,317		3,317
Other comprehensive loss, net				(1,134)	(1,134)
Impact of CECL Adoption, net			(1,575)		(1,575)
Cash dividends - \$0.12 per share			(728)		(728)
Balance, March 31, 2021	<u>6,070</u>	<u>\$ 36,981</u>	<u>\$ 38,524</u>	<u>\$ 4</u>	<u>\$ 75,509</u>
Net income			\$ 3,898		\$ 3,898
Other comprehensive income, net				299	299
Cash dividends - \$0.12 per share			(728)		(728)
Balance, June 30, 2021	<u>6,070</u>	<u>\$ 36,981</u>	<u>\$ 41,694</u>	<u>\$ 303</u>	<u>\$ 78,978</u>
Net income			\$ 3,796		\$ 3,796
Other comprehensive loss, net				(95)	(95)
Exercise of stock options	7	33			33
Cash dividends - \$0.12 per share			(729)		(729)
Balance, September 30, 2021	<u>6,077</u>	<u>\$ 37,014</u>	<u>\$ 44,761</u>	<u>\$ 208</u>	<u>\$ 81,983</u>

The accompanying notes are an integral part of these unaudited financial statements.

**SUMMIT STATE BANK
STATEMENTS OF CASH FLOWS**

Nine Months Ended September 30,

(In thousands)

	<u>2021</u>	<u>2020</u>
	(unaudited)	(unaudited)
Cash flows from operating activities:		
Net income	\$ 11,011	\$ 7,588
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	302	602
Securities amortization and accretion, net	160	78
Accretion of net deferred loan fees	(4,401)	(3,158)
Provision for credit losses (1)	335	1,600
Net securities gain	(56)	(874)
Net gain on loan sales	(2,459)	(1,803)
Net change in accrued interest receivable and other assets	(641)	(2,920)
Net change in accrued interest payable and other liabilities	500	312
Share-based compensation expense	661	289
Net cash from operating activities	<u>5,412</u>	<u>1,714</u>
Cash flows from investing activities:		
Purchases of available-for-sale investment securities	(24,185)	(56,651)
Proceeds from calls of held-to-maturity investment securities	-	8,000
Proceeds from calls and maturities of available-for-sale investment securities	21,909	52,647
Purchase of Federal Home Loan Bank stock	(891)	(87)
Loan origination and principal collections, net	(72,924)	(174,610)
Proceeds from sales of loans other than loans originated for resale	30,634	27,660
Purchases of bank premises and equipment, net	(80)	(430)
Net cash used in investing activities	<u>(45,537)</u>	<u>(143,471)</u>
Cash flows from financing activities:		
Net change in demand, savings and money market deposits	58,687	98,983
Net change in certificates of deposit	(35,975)	15,206
Net change in short term Federal Home Loan Bank advances	31,500	(30,300)
Long Term Advances from Federal Home Loan Bank	-	46,000
Repayment of Long Term Advances from Federal Home Loan Bank	(5,000)	-
Net change in Junior Subordinated Debt	11	11
Dividends paid on common stock	(2,185)	(2,185)
Proceeds from exercise of stock options	33	-
Net cash from financing activities	<u>47,071</u>	<u>127,715</u>
Net change in cash and cash equivalents	6,946	(14,042)
Cash and cash equivalents at beginning of year	30,826	38,299
Cash and cash equivalents at end of period	<u>\$ 37,772</u>	<u>\$ 24,257</u>
Supplemental disclosure of cash flow information:		
Cash paid during the period for:		
Interest	\$ 3,501	\$ 4,682
Income taxes	\$ 4,410	\$ 2,680
Non-Cash Investing and Financing Activities:		
Net unrealized (losses) gains on available-for-sale securities	\$ (1,321)	\$ 962
Cumulative effect of CECL adoption	\$ 1,575	\$ -

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The accompanying notes are an integral part of these unaudited financial statements.

SUMMIT STATE BANK
NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

On January 15, 1999, Summit State Bank (the "Bank") received authority to transact business as a California state-chartered commercial bank and is subject to regulation, supervision and examination by the State of California Department of Financial Protection & Innovation and the Federal Deposit Insurance Corporation. The Bank was incorporated on December 20, 1982 under the name Summit Savings. The Bank provides a variety of banking services to individuals and businesses in its primary service area of Sonoma County, California. The Bank's branch locations include Santa Rosa, Petaluma, Rohnert Park and Healdsburg. The Bank offers depository and lending services primarily to meet the needs of its business, nonprofit organization and individual clientele. These services include a variety of transaction, money market, savings and time deposit account alternatives. The Bank's lending activities are directed primarily towards commercial real estate, construction and business loans.

The financial statements as of September 30, 2021 and for the three and nine months ended September 30, 2021 and 2020 are unaudited. In the opinion of management, these unaudited financial statements contain all adjustments, consisting only of normal recurring accruals necessary to present fairly the financial statements of the Bank.

The accompanying unaudited interim financial statements have been prepared in accordance with U.S. Generally Accepted Accounting Principles for interim financial information and Article 8 of Regulation S-X of the Securities and Exchange Commission. Operating results for the three and nine month periods ended September 30, 2021 are not necessarily indicative of the results that may be expected for the year ending December 31, 2021. These unaudited financial statements do not include all disclosures associated with the Bank's annual financial statements and notes thereto and accordingly, should be read in conjunction with the financial statements and notes thereto included in the Bank's Annual Report for the year ended December 31, 2020 on Form 10-K on file with the FDIC (Form 10-K may be found at www.summitstatebank.com).

The accompanying accounting and reporting policies of the Bank conform to U.S. Generally Accepted Accounting Principles and prevailing practices within the banking industry.

Use of Estimates

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates. The allowance for credit losses, goodwill impairment, and fair values of investment securities are particularly subject to change.

Operating Segments

While the Bank's chief decision makers monitor the revenue streams of the Bank's various products and services, operations are managed, and financial performance is evaluated on a bank-wide basis. Operating segments are aggregated into one segment as operating results for all segments are substantially the same.

Securities

Debt securities classified as available-for-sale are available for future liquidity requirements and may be sold prior to maturity. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities, net of the securities allowance for credit losses. Debt securities classified as available-for-sale are measured at fair value and unrealized holding gains and losses are excluded from earnings and reported net of tax as accumulated other comprehensive income (AOCI), a component of shareholders' equity, until realized. (See Note 2 Fair Values for a more complete discussion of accounting for the fair value of financial instruments.) Realized gains and losses on sale are computed on the specific identification method and are included in earnings on the trade date.

Allowance for Credit Losses – Available-for-Sale ("AFS") Debt Securities

For AFS debt securities in an unrealized loss position, the Bank first assesses whether it intends to sell, or is more likely than not that it will be required to sell the security before recovery of its amortized cost basis. If the Bank intends to sell the security or it is more likely than not that the Bank will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings. If the Bank does not intend to sell the security and it is not more likely that the Bank will be required to sell the security, the Bank evaluates whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, management considers the extent to which fair value is less than amortized cost, any changes to the rating of the security by a rating agency, and adverse conditions specifically related to the security, among other factors. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security are compared to the amortized cost basis of the security. Projected cash flows are discounted by the current effective interest rate. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to AOCI.

Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the allowance when management believes the non-collectability of an AFS security is confirmed or when either of the criteria regarding intent or requirement to sell is met.

As of January 1, 2021 and September 30, 2021, the Bank determined that the unrealized loss positions in AFS securities were not the result of credit losses, and therefore, an allowance for credit losses was not recorded. See Note 3 Investment Securities for more information.

A debt security is placed on nonaccrual status at the time any principal or interest payments become greater than 90 days delinquent. Interest accrued but not received for a security placed on non-accrual is reversed against interest income. There were no accrued interest amounts reversed against interest income for the three and nine months ended September 30, 2021. Accrued interest

receivable on available-for-sale debt securities totaled \$346,000 at September 30, 2021 compared to \$396,000 at January 1, 2021 and is excluded from the estimate of credit losses as of September 30, 2021.

Allowance and Provision for Credit Losses – Loans and Leases

The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of loans to present the net amount expected to be collected on the loans. The Bank has elected to exclude accrued interest receivable from the amortized cost basis in the estimate of the allowance for credit losses. The provision for credit losses reflects the amount required to maintain the allowance for credit losses at an appropriate level based upon management's evaluation of the adequacy of collective and individual loss reserves. The Bank's methodologies for determining the adequacy of allowance for credit losses are set forth in a formal policy and take into consideration the need for a valuation allowance for loans evaluated on a collective pool basis which have similar risk characteristics, as well as allowances that are tied to individual loans that do not share risk characteristics. The Bank increases its allowance for credit losses by charging provisions for credit losses on its statement of income. Losses related to specific assets are applied as a reduction of the carrying value of the assets and charged against the allowance for credit loss reserve when management believes the non-collectability of a loan balance is confirmed. Recoveries on previously charged off loans are credited to the allowance for credit losses.

Management conducts an assessment of the allowance for credit losses on a monthly basis and undertakes a more comprehensive evaluation quarterly. Management estimates the allowance for credit losses using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is maintained at a level sufficient to provide for expected credit losses over the life of the loan based on evaluating historical credit loss experience and making adjustments to historical loss information for differences in the specific risk characteristics in the current loan portfolio and economic conditions. These adjustments to historical loss factors include, among others, changes in the size and composition of the loan portfolio, delinquent and nonaccrual loans, and current and projected economic conditions, as well as changes in economic factors including unemployment rates, property values, Consumer Price Index, Gross Domestic Product, or other relevant factors.

The allowance for credit losses is measured on a collective pool basis when similar risk characteristics exist. In estimating the component of the allowance for credit losses for loans that share common risk characteristics, loans are pooled based on the loan types and areas of risk concentration. For loans evaluated collectively as a pool, the allowance for credit losses is calculated using regression analysis (includes non-accrual rates, gross charge-offs and recovery rates), life of loan, and historical losses adjusted for economic forecasts and current conditions.

Historical credit loss assumptions for each pool are estimated using an econometric timeseries regression analysis which establishes a correlation between non-accrual rates, gross charge-off rates, and recovery rates. This is a three-part process that first separately analyzes non-accrual rates by loan pool, then calculates gross charge-off rates using the modeled non-accrual rate from the prior step, and third, calculates the recovery rate using the modeled rate from the prior step. This model implies historical values of non-accruals are directly correlated to current charge-offs, which is directly correlated to future recoveries. In calculating these separately over time, the model incorporates the entire default cycle of a loan pool while also including the appropriate time lags between events.

The model captures a complete cycle of historical loss data from the last recession (2009 through 2016) and management uses economic indicators from the Office of the Comptroller of the Currency

(OCC)'s Dodd-Frank Act Stress Test (DFAST) historical dataset of actual econometric national variables to adjust historical loss rates. The adjustment to historical loss rates better reflects management's expectations of future conditions over the remaining lives of the loans in the portfolio based on reasonable and supportable forecasts. These economic indicators are selected based on correlation to the Bank's historical credit loss experience and are evaluated for each loan category to ensure proper correlation relationships using economic logic. The DFAST dataset incorporates many variables including unemployment, gross domestic product, consumer price index, real estate price index, treasury yields, and mortgage rates.

The effective life of loan pool is then calculated using loans paid off from 2009 through 2016. Although the life of loan is generally considered to be the contractual maturity of a loan, the Bank's model includes expected prepayments when estimating credit loss, thereby reflecting effective maturity as opposed to contractual maturity. The average and median life of loan is calculated by loan pool.

The net charge-off rate (or gross charge-off rates minus recovery rates) are then forecasted over the life of loan pool for the entire portfolio to derive the future expected loss. The bank uses the OCC's DFAST Base Case Scenario for forecasting future expected loss.

The Bank also incorporates qualitative factors in establishing the allowance for credit losses that management believes are reasonable and supportable at each reporting date. The following qualitative factors are considered in establishing the Bank's CECL Allowance:

- Economic Forecast Scenarios – In order to produce a reasonable and supportable forecast, the Bank utilizes multiple economic forecasts to determine the appropriate level of life of loan loss reserves. At least annually, individual economic forecast scenarios are analyzed and selected by management based on current and expected economic activity.
- Economic Forecast Weighting – In order to produce a reasonable and supportable forecast, the Bank utilizes multiple economic forecasts to determine the appropriate level of life of loan loss reserves. At least annually, each individual economic forecast scenario is analyzed by management to evaluate the appropriate weighting based on current and expected economic activity. The sum of all weights will always total 100%.
- Near-term Loan Loss Stabilization – In order to produce a more stable loan loss provision, at least annually management will analyze and adjust the appropriate level of life of loan loss reserves based on current and expected changes in modeled loan loss reserves over a one-year horizon.

Portfolio segmentation is defined as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. The Bank has designated the following portfolio segments of loans and leases by the following call report categories: nonfarm land non-owner-occupied nonresidential, nonfarm land owner-occupied nonresidential, farmland, commercial & industrial, secured multi-family, real estate – construction, agricultural production, 1-4 family residential, HELOC/revolving, 1-4 family residential junior lien, and consumer & credit cards. The method for determining the allowance for credit losses described above is used to determine the allowance for credit losses in each portfolio segment in the Bank's loan portfolio.

Loans that do not share risk characteristics with other loans in the portfolio are individually evaluated for impairment and are not included in the collective evaluation. Factors involved in determining whether a loan should be individually evaluated include, but are not limited to, the financial condition of the borrower and the value of the underlying collateral. Expected credit losses for loans evaluated individually are measured based on the present value of expected future cash flows discounted at the loan's original effective interest rate or when the Bank determines that foreclosure is probable, the expected credit loss is measured based on the fair value of the collateral

as of the reporting date, less estimated selling costs, as applicable. As a practical expedient, the Bank measures the expected credit loss for a loan using the fair value of the collateral less the cost to sell. Collateral may consist of various types of real estate including residential properties commercial properties such as retail centers, office buildings, and lodging; agriculture land; and vacant land. The Bank assesses these loans on each reporting date to determine whether repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower is experiencing financial difficulty.

In both cases, if the fair value of the collateral is less than the amortized cost basis of the loan, the Bank will recognize an allowance or partial charge off as the difference between the fair value of the collateral, less costs to sell, if applicable, at the reporting date and the amortized cost basis of the loan. If the fair value of the collateral exceeds the amortized cost basis of the loan, any expected recovery added to the amortized cost basis will be limited to the amount previously charged-off. Subsequent changes in the expected credit losses for loans evaluated individually are included within the provision for credit losses in the same manner in which the expected credit loss initially was recognized or as a reduction in the provision that would otherwise be reported.

Some of the Bank's loans are reported as troubled debt restructurings (TDRs). Loans are reported as TDRs when the Bank grants a concession(s) to a borrower experiencing financial difficulties that it would not otherwise consider. Examples of such concessions include forgiveness of principal or accrued interest, extending the maturity date(s) or providing a lower interest rate than would be normally available for a transaction of similar risk. The allowance for credit losses on a TDR is determined using the same method as all other loans held for investment, except when the value of the concession cannot be measured using a method other than the discounted cash flow method. When the value of a concession is measured using the discounted cash flow method the allowance for credit losses is determined by discounting the expected future cash flows at the original interest rate of the loan.

The CARES Act provided guidance around the modification of loans as a result of the COVID-19 pandemic, which outlined, among other criteria, that short-term modifications made on a good faith basis to borrowers who were current as defined under the CARES Act prior to any relief, are not TDRs. This includes short-term modifications such as payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. Borrowers are considered current under the CARES Act if they are less than 30 days past due on their contractual payments at the time a modification program is implemented.

Loan Origination and Commitment Fees

Loan origination fees, net of certain specifically defined direct loan origination costs, are deferred and recognized as an adjustment of the loans' interest yield using the level-yield method over the contractual term of each loan adjusted for actual loan prepayment experience. Loan commitment fees are deferred until the expiration of the commitment period unless management believes there is a remote likelihood that the underlying commitment will be exercised, in which case the fees are amortized to fee income using the straight-line method over the commitment period. If a loan commitment is exercised, the deferred commitment fee is accounted for in the same manner as a loan origination fee. Deferred commitment fees associated with expired commitments are recognized as fee income.

Accrued Interest Receivable

The Bank has elected to present accrued interest receivable within the accrued interest receivable and other asset line on the balance sheet, separate from the associated loan balances, exclude

accrued interest receivable that is included in the amortized cost of financing receivables from related disclosure requirements, and continue to write off accrued interest by reversing interest income. The Bank will not measure an allowance for credit losses for accrued interest receivable due to the Bank's policy of writing off uncollectible accrued interest receivable in a timely manner.

The Bank began offering loan modifications to assist borrowers negatively impacted by the COVID-19 national emergency. In general, these loans are considered current if they are less than 30 days past due on their contractual payments at the time the loan modification program was put in place. The Bank does not classify such loans as nonperforming and continues to accrue and recognize interest income during the forbearance period. For these loans, the Bank evaluates the need to record an allowance for the related accrued interest receivable as any amounts that may become uncollectible and may not be considered written off in a timely manner.

Reserve for Unfunded Commitments ("Unfunded Reserve")

The Unfunded Reserve represents the expected credit losses on off-balance sheet commitments such as unfunded commitments to extend credit (available balance on lines of credit including construction lines of credit) and standby letters of credit. The Unfunded Reserve is recognized as a liability (within other liabilities in the balance sheets), with adjustments to the reserve recognized in operating expense in the statement of income. The Unfunded Reserve is determined by taking the maximum unfunded credit limit as of the report date and applying the expected loss rates on those draws by loan pool.

Revenue Recognition

The Bank records revenue from contracts with customers in accordance with Accounting Standards Codification Topic 606, "Revenue from Contracts with Customers" ("Topic 606"). Under Topic 606, the Bank must identify the contract with a customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract, and recognize revenue when (or as) the Bank satisfies a performance obligation.

Most of the Bank's revenue-generating transactions are not subject to Topic 606, including revenue generated from financial instruments, such as loans and investment securities. In addition, certain noninterest income streams such as fees associated with mortgage servicing rights, gains on sales of loans, financial guarantees, derivatives, and certain credit card fees are also not in scope of the guidance. The Bank's noninterest revenue streams are largely based on transactional activity such as the gain on sale of the guaranteed portion of SBA loans. Consideration is often received immediately or shortly after the Bank satisfies its performance obligation and revenue is recognized. The Bank does not typically enter into long-term revenue contracts with customers, and therefore, does not experience significant contract balances. As of September 30, 2021, the Bank did not have any significant contract balances. The Bank has evaluated the nature of its revenue streams and determined that further disaggregation of revenue into more granular categories beyond what is presented on the statements of income was not necessary. The following are descriptions of revenues within the scope of ASC 606.

Deposit service charges - The Bank earns fees from its deposit customers for account maintenance, transaction-based and overdraft services. Account maintenance fees consist primarily of account fees and analyzed account fees charged on deposit accounts on a monthly basis. The performance obligation is satisfied, and the fees are recognized on a monthly basis as the service period is completed. Transaction-based fees on deposit accounts are charged to deposit customers for specific services provided to the customer, such as non-sufficient funds fees, overdraft fees, and

wire fees. The performance obligation is completed as the transaction occurs and the fees are recognized at the time each specific service is provided to the customer.

Debit and ATM interchange fee income and expenses - Debit and ATM interchange income represent fees earned when a debit card issued by the Bank is used. The Bank earns interchange fees from debit cardholder transactions through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. The performance obligation is satisfied, and the fees are earned when the cost of the transaction is charged to the cardholders' debit card. Certain expenses directly associated with the credit and debit card are recorded on a net basis with the interchange income.

Rental Income – Leases originated by the Bank are recorded as rental income and included in the other non-interest income category. Rental income is recognized in the month in which the revenue covers. Leasehold improvements and operational expenses associated with the rental proper are recorded separate from the income as an expense.

Earnings Per Common Share

Basic earnings per common share (EPS), which excludes dilution, is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per common share reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, result in the issuance of common stock which share in the earnings of the Bank. Diluted EPS is computed by dividing income available to common shareholders by the weighted-average common shares outstanding plus the weighted-average number of dilutive shares for the period. The number of potential common shares included in the quarterly diluted EPS is computed using the average market price during the months included in the reporting period under the treasury stock method. Stock options for 3,000 and 4,000 shares of common stock for the three and nine months ended September 30, 2020 were not considered in computing diluted earnings per share because they were anti-dilutive.

The factors used in the earnings per common share computation follow:

	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
(in thousands except earnings per share)				
Basic				
Net income	\$ 3,796	\$ 2,954	\$ 11,011	\$ 7,588
Weighted average common shares outstanding	6,073	6,070	6,071	6,070
Basic earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25
Diluted				
Net income	\$ 3,796	\$ 2,954	\$ 11,011	\$ 7,588
Weighted average common shares outstanding for basic earnings per common share	6,073	6,070	6,071	6,070
Add: Dilutive effects of assumed exercises of stock options	-	4	2	3
Average shares and dilutive potential common shares	6,073	6,074	6,073	6,073
Diluted earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25

Accounting Standards Adopted in 2021

On January 1, 2021 the Bank adopted the FASB ASU 2016-13, Financial Instruments – Credit Losses (Topic 326), Measurement of Credit Losses on the Financial Instruments, as amended, which replaces the incurred loss methodology that delays recognition until it is probable a loss has been incurred with an expected loss methodology that is referred to as the “current expected credit loss” or “CECL”. The main objective of this ASU is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. The ASU affects loans, debt securities, trade receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial asset not excluded from the scope that have the contractual right to receive cash. This ASU requires a financial asset (or group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial asset(s) to present the net carrying value at the amount expected to be collected in the financial asset. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The ASU broadens the information that an entity must consider in developing its expected credit loss estimate for assets measured either collectively or individually. The use of forecasted information incorporates more timely information in the estimate of expected credit loss, which will be more decision useful to users of the financial statements.

The Bank has adopted ASC 326 using the modified retrospective method for all financial assets measured at amortized cost and off-balance sheet credit exposures. Results for the periods beginning after January 1, 2021 are presented under Topic 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP.

The allowance for credit losses, formerly known as the allowance for loan losses, was \$8,882,000 as of December 31, 2020. Upon adoption of CECL on January 1, 2021, the Bank recognized an increase in the allowance for credit losses of \$2,250,000, totaling \$11,132,000, as a cumulative effect adjustment from change in accounting policies, with a corresponding decrease in retained earnings, net of \$675,000 in taxes, of \$1,575,000. For banking organizations that experience a reduction in retained earnings from the adoption of CECL, a Bank has the option to elect a phase-in approach for up to 3 years of the “day 1” adverse impact to regulatory capital. The Bank has elected to fully phase-in the entire impact to regulatory capital on the first day of the adoption, January 1, 2021.

In addition to the increase in the allowance for credit losses upon adoption, the Bank expects more variability in its quarterly provision for credit losses going forward due to the CECL model’s sensitivity to changes in the economic forecast and other factors. The Bank has updated its credit policies based on the adoption of this ASU. The Bank has no HTM investment security obligations and therefore no loss reserves are required for the Bank’s investment portfolio.

In May 2019, the FASB issued ASU No. 2019-05, Financial Instruments - Credit Losses (Topic 326); Targeted Transition Relief. This ASU allows entities to irrevocably elect, upon adoption of ASU 2016-13, the fair value option on financial instruments that (1) were previously recorded at amortized cost and (2) are within the scope of ASC 326-20 if the instruments are eligible for the fair value option under ASC 825-10. Entities are required to make this election on an instrument-by-instrument basis. The Bank adopted this standard with the adoption of CECL on January 1, 2021, however the fair value option was not elected on any financial assets or liabilities on the date of adoption.

In December 2019, the FASB issued ASU No. 2019-12, Simplifying the Accounting for income taxes. This ASU simplifies the accounting for income taxes by eliminating certain exceptions to the guidance in ASC 740 related to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The new guidance also simplifies aspects of the accounting for franchise taxes and enacted changes in tax laws or rates and clarifies the accounting for transactions that result in a step-up in the tax basis of goodwill. ASU 2019- 12 is effective for interim and annual reporting periods beginning after December 15, 2020. This ASU did not have an impact on the Bank's financial condition and results of operations.

In October 2020, the FASB issued ASU No. 2020-08, Codification Improvements to Subtopic 310-20, Receivables—Nonrefundable Fees and Other Costs. This ASU was issued as part of the Board's ongoing project to improve the codification or correct unintended application. This ASU adds clarification to ASU 2017-08 and delineates whether an entity with callable debt securities that have multiple call dates should amortize the amount above that which is repayable, to the next call date. This ASU is effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years, on a prospective basis. The Bank has determined that the adoption of this ASU did not have an impact on the Bank's financial condition and results of operations.

Accounting Standards Pending Adoption

In March 2020, the FASB issued ASU No. 2020-04, Reference Rate Reform (Topic 848). The amendments in this ASU are elective and provide optional guidance for a limited period to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform. The amendments in this ASU provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. The amendments in this ASU may be elected as of March 12, 2020 through December 31, 2022. An entity may choose to elect the amendments in this update at an interim period subsequent to March 12, 2020 with the method of adoption varying based on transaction type. The Bank has no loans and one subordinated debt agreement for \$6,000,000 or 0.07% of total assets that references LIBOR; this ASU is anticipated to have minimal impact on the Bank. The Bank will continue to monitor guidance for reference rate reform from the FASB and its impact on the Bank's financial condition and results of operations.

In January 2021, the FASB issued ASU No. 2021-01, Reference Rate Reform (Topic 848). The main amendments in this ASU are intended to clarify certain optional expedients and scope of derivative instruments. The amendments are elective and effective immediately upon issuance of this ASU. Amendments may be elected through December 31, 2022. The Bank has not elected to apply amendments at this time, however, will assess the applicability of this ASU and continue to monitor guidance for reference rate reform from FASB and its impact on the Bank's financial condition and results of operations.

2. FAIR VALUE

Accounting standards establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The fair values of securities available for sale are determined by a third-party vendor who uses matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). Management periodically reviews the pricing information received from third-party pricing services and tests those prices against other sources to validate the reported fair values.

The fair value of impaired loans that are collateral dependent are generally based on real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Estimated fair values are disclosed for financial instruments for which it is practicable to estimate fair value. These estimates are made at a specific point in time based on relevant market data and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering the Bank's entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

Because no active market exists for a significant portion of the Bank's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the fair values presented.

The following table presents a summary of the carrying value and fair value by level of financial instruments on the Bank's balance sheet at September 30, 2021 and December 31, 2020:

(in thousands)	September 30, 2021			December 31, 2020		
	Carrying Amount	Fair Value	Fair Value Hierarchy	Carrying Amount	Fair Value	Fair Value Hierarchy
Financial assets:						
Cash and due from banks	\$ 37,772	\$ 37,772	Level 1	\$ 30,826	\$ 30,826	Level 1
Investment securities - available-for-sale	68,803	68,803	Level 2	67,952	67,952	Level 2
Loans, net of allowance (1)	792,504	806,710	Level 3	745,939	752,412	Level 3
Investment in Federal Home Loan Bank stock	4,320	4,320	Level 2	3,429	3,429	Level 2
Accrued interest receivable	2,928	2,928	Level 1	3,933	3,933	Level 1
Financial liabilities:						
Deposits	\$749,007	\$ 749,661	Level 2	\$726,295	\$727,930	Level 2
Federal Home Loan Bank advances	80,000	81,196	Level 2	53,500	55,357	Level 2
Junior subordinated debt	5,887	4,282	Level 3	5,876	4,271	Level 3
Accrued interest payable	143	143	Level 1	314	314	Level 1

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

Assets and Liabilities Measured on a Recurring Basis

Assets measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at September 30, 2021 (In thousands)			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
September 30, 2021				
Assets:				
Securities available-for-sale:				
Government agencies	\$ 36,382	\$ -	\$ 36,382	\$ -
Mortgage-backed securities - residential	11,919	-	11,919	-
Corporate debt	20,502	-	20,502	-
Total securities available-for-sale	<u>\$ 68,803</u>	<u>\$ -</u>	<u>\$ 68,803</u>	<u>\$ -</u>
Fair Value Measurements at December 31, 2020 (In thousands)				
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
December 31, 2020				
Assets:				
Securities available-for-sale:				
Government agencies	\$ 41,023	\$ -	\$ 41,023	\$ -
Mortgage-backed securities - residential	6,817	-	6,817	-
Corporate debt	20,112	-	20,112	-
Total securities available-for-sale	<u>\$ 67,952</u>	<u>\$ -</u>	<u>\$ 67,952</u>	<u>\$ -</u>

No liabilities were measured at fair value on a recurring basis at September 30, 2021 or December 31, 2020.

There were no transfers between Level 1 and Level 2 or Level 3 during the three and nine months ended September 30, 2021 or 2020.

Assets and Liabilities Measured on a Non-Recurring Basis

There were no assets or liabilities measured at fair value on a non-recurring basis at September 30, 2021 and December 31, 2020.

3. INVESTMENT SECURITIES – AVAILABLE-FOR-SALE

The amortized costs and estimated fair value of investment securities available-for-sale are reflected in the tables below; the Bank has no investment securities held-to-maturity:

(in thousands)	<u>September 30, 2021</u>				
	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Allowance for Credit Losses</u>	<u>Estimated Fair Value</u>
Available-for-sale:					
Government agencies	\$ 36,990	\$ 14	\$ (622)	\$ -	\$ 36,382
Mortgage-backed securities - residential	11,811	248	(140)	-	11,919
Corporate debt	<u>19,706</u>	<u>844</u>	<u>(48)</u>	-	<u>20,502</u>
Total investment securities available-for-sale	<u>\$ 68,507</u>	<u>\$ 1,106</u>	<u>\$ (810)</u>	<u>\$ -</u>	<u>\$ 68,803</u>

(in thousands)	<u>December 31, 2020</u>			
	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Estimated Fair Value</u>
Available-for-sale:				
Government agencies	\$ 40,992	\$ 114	\$ (83)	\$ 41,023
Mortgage-backed securities - residential	6,469	348	-	6,817
Corporate debt	<u>18,874</u>	<u>1,257</u>	<u>(19)</u>	<u>20,112</u>
Total investment securities available-for-sale	<u>\$ 66,335</u>	<u>\$ 1,719</u>	<u>\$ (102)</u>	<u>\$ 67,952</u>

The activity related to recorded gross gains and losses of investment securities is reflected in the table below:

(in thousands)	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>September 30, 2021</u>	<u>September 30, 2020</u>	<u>September 30, 2021</u>	<u>September 30, 2020</u>
Proceeds from calls	\$ -	\$ 243	\$ 806	\$ 39,864
Gross realized gains on sales and calls	-	3	56	874

The unrealized losses on investments in asset backed securities were generally caused by changes in required yields by investors for these types of securities and changes in interest rates. All of the Bank's securities remain investment grade with the exception of one security that has a par value of \$250,000. The one security below investment grade has been separately evaluated and management has determined it is not impaired and the Bank will not record an allowance for credit losses because the company continues to perform financially; the Bank expects to realize the full principal and interest upon final maturity. The Bank continues to monitor all its securities for changes

in credit rating or other indications of credit deterioration. Management has concluded the decline in fair value is attributable to changes in short term interest rates, market shifts of the Treasury yield curve and other variable market and economic conditions including the COVID-19 pandemic. Management further concludes impairment did not result from any significant or persistent deterioration in the underlying credit quality of any of the investments, the portfolio consists primarily of debt securities with non-contingent contractual cash flows, and full realization of the principal balance is expected upon final maturity. The Bank has no specific plans to sell any of the impaired securities, is not anticipating it will be required to sell any impaired securities prior to full recovery and has the intent and ability to hold the securities until it receives full recovery, which could be at the final maturity or prior to maturity for investments with a make-whole call provision. For the reasons described, the Bank has determined there is no impairment on these securities, none of the individual unrealized loss as of September 30, 2021 resulted from credit loss, and the Bank has no allowance for credit losses recorded as of September 30, 2021.

Investment securities with unrealized losses are summarized and classified according to the duration of the loss period as follows:

September 30, 2021						
(in thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	Debt securities:					
Available-for-sale:						
Government agencies	\$ 19,542	\$ (450)	\$ 5,328	\$ (172)	\$24,870	\$ (622)
Mortgage-backed securities - residential	7,344	(140)	-	-	7,344	(140)
Corporate debt	2,249	(28)	532	(20)	2,781	(48)
Total available-for-sale	29,135	(618)	5,860	(192)	34,995	(810)
Total investment securities	\$ 29,135	\$ (618)	\$ 5,860	\$ (192)	\$34,995	\$ (810)

December 31, 2020						
(in thousands)	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	Debt securities:					
Available-for-sale:						
Government agencies	\$ 12,911	\$ (83)	\$ -	\$ -	\$12,911	\$ (83)
Corporate debt	1,384	(19)	-	-	1,384	(19)
Total available-for-sale	14,295	(102)	-	-	14,295	(102)
Total investment securities	\$ 14,295	\$ (102)	\$ -	\$ -	\$14,295	\$ (102)

At September 30, 2021 the Bank held fifteen investment securities in an unrealized loss position for less than 12 months and three investment security in an unrealized loss position greater than 12 months. At December 31, 2020 the Bank held eight investment securities in an unrealized loss for less than 12 months and no investment securities in an unrealized loss position greater than 12 months.

The amortized cost and estimated fair value of investment securities by contractual maturity at September 30, 2021 are shown below. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties.

(in thousands)	Available-for-Sale	
	Amortized Cost	Fair Value
Within one year	\$ 1,004	\$ 1,023
After one year through five years	8,621	9,138
After five years through ten years	13,079	13,292
After ten years	33,992	33,431
	56,696	56,884
Investment securities not due at a single maturity date:		
Mortgage-backed securities - residential	11,811	11,919
	<u>\$ 68,507</u>	<u>\$ 68,803</u>

4. LOANS

Outstanding loans are summarized as follows:

(in thousands)	September 30, 2021	December 31, 2020
Commercial & agricultural (1)	\$ 168,563	\$ 191,762
Real estate - commercial	464,871	420,384
Real estate - construction and land	56,895	35,444
Real estate - single family	62,519	60,633
Real estate - multifamily	51,103	46,574
Consumer & lease financing	6	24
	803,957	754,821
Allowance for credit losses (2)	(11,453)	(8,882)
	<u>\$ 792,504</u>	<u>\$ 745,939</u>

(1) Includes loans secured by farmland. Also includes all PPP loans, totaling \$32,126 as of September 30, 2021 and \$69,583 as of December 31, 2020.

(2) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The following is a discussion of the risks across each loan portfolio segment:

Commercial and Agricultural Loans – Commercial and agricultural credit is extended to commercial customers for use in normal business operations to finance working capital needs, equipment purchases, farmland, or other projects. The majority of these borrowers are customers doing business within the Bank's geographic locations. These loans are generally underwritten individually and secured with the assets of the company and the personal guarantee of the business owners. Commercial and agricultural loans are made based primarily on the historical and projected cash flow of the borrower and the underlying collateral provided by the borrowers. The cash flows of borrowers may not occur as expected, or the collateral securing these loans may fluctuate in value. A weakened economy, and the resulting decrease in consumer or business spending, may also have an impact on the credit quality of commercial and agricultural loans.

In April 2020, the Bank began participating in the Small Business Administration's ("SBA") Paycheck Protection Program ("PPP"). PPP loans have terms of two to five years and earn interest at 1%. In addition, the SBA paid the Bank a fee of 1%-5% depending on the loan amount, which was

netted with loan origination costs and accreted/amortized into interest income using the effective yield method over the contractual life of each loan. The recognition of fees and costs is accelerated when the SBA forgives the loan and/or the loan is paid off prior to maturity. PPP loans are fully guaranteed by the SBA and have virtually no risk of loss. The Bank expects the vast majority of the PPP loans to be fully forgiven by the SBA.

Commercial and Multifamily Real Estate Loans – Commercial and multifamily real estate loans are subject to underwriting standards and processes similar to commercial loans. These loans are viewed primarily as cash flow loans and the repayment of these loans is largely dependent on the successful operation of the property. Loan performance may be adversely affected by factors impacting the general economy or conditions specific to the real estate market.

Construction and Land Real Estate Loans – Construction and land real estate loans are extended to qualified commercial and individual customers and are underwritten and secured by the assets of the company or individual. Commercial construction credits are generally secured with personal guarantees of the business owner. Credits are underwritten to meet the general credit policy criteria for current and projected cash flow coverage and loan-to-value. Both types of credit are generally written as construction to permanent loans with terms consistent with policy and property type. Construction loans are done in California and Arizona with a majority under the SBA 7(a) or U.S. Department of Agriculture (USDA) loan guarantee programs. The majority of land real estate loans are with customers doing business within the Bank's geographic region. Repayment of construction loans is largely dependent on the ultimate success of the project and can be impacted by the inherent volatility in real estate values, delays due to weather, and labor or material shortages.

Single Family Real Estate Loans – Single family residential mortgage loans represent loans to consumers for the purchase or refinance of a residence. These loans are generally financed up to 30 years, and in most cases, are extended to borrowers to finance their primary residence. Real estate market values at the time of origination directly affect the amount of credit extended, and in the event of default, subsequent changes in these values may impact the severity of losses. Additionally, commercial loans may be categorized as Single Family Residential if the loan is secured by a mortgage on a home. Commercial loans categorized as Single Family Residential are underwritten as described in Commercial and Agricultural Loans section above and have terms such as interest rates and maturities as a standard Commercial Loan.

Consumer and Lease Financing Loans – The bank is no longer involved in consumer lending of this type. However, the bank has a small legacy portfolio. Consumer and lease financing loans are primarily comprised of loans made directly to consumers. These loans have a specific underwriting matrix which consists of several factors including debt to income, type of collateral and loan to collateral value, credit history and relationship to the borrower. Consumer and lease financing lending uses risk-based pricing in the underwriting process. Consumer and lease financing loans are impacted by factors that impact consumers' ability to repay the loans, such as unemployment rates.

Changes in the allocation of allowance for credit losses by loan class for the three and nine months ended September 30, 2021 and 2020 are as follows:

Three Months Ended September 30, 2021						
	Balance at June 30, 2021	Impact of CECL Adoption (1)	Provision (reversal) (1)	Charge-offs	Recoveries	Balance at September 30, 2021
(in thousands)						
Commercial & agricultural	\$ 658	\$ -	\$ 48	\$ (41)	\$ 12	\$ 677
Real estate - commercial	5,160	-	3	-	-	5,163
Real estate - construction and land	3,727	-	209	-	-	3,936
Real estate - single family	697	-	(70)	-	-	627
Real estate - multifamily	1,240	-	(190)	-	-	1,050
Consumer & lease financing	-	-	-	-	-	-
Unallocated	-	-	-	-	-	-
Total	\$ 11,482	\$ -	\$ -	\$ (41)	\$ 12	\$ 11,453

Nine Months Ended September 30, 2021						
	Balance at December 31, 2020	Impact of CECL Adoption (1)	Provision (reversal) (1)	Charge-offs	Recoveries	Balance at September 30, 2021
(in thousands)						
Commercial & agricultural	\$ 989	\$ 202	\$ (500)	\$ (41)	\$ 27	\$ 677
Real estate - commercial	4,942	974	(753)	-	-	5,163
Real estate - construction and land	1,292	751	1,893	-	-	3,936
Real estate - single family	404	119	104	-	-	627
Real estate - multifamily	599	204	247	-	-	1,050
Consumer & lease financing	1	-	(1)	-	-	-
Unallocated	655	-	(655)	-	-	-
Total	\$ 8,882	\$ 2,250	\$ 335	\$ (41)	\$ 27	\$ 11,453

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

Three Months Ended September 30, 2020

	Balance at June 30, 2020	Provision (reversal) (1)	Charge-offs	Recoveries	Balance at September 30, 2020
(in thousands)					
Commercial & agricultural	\$ 1,029	\$ (38)	\$ -	\$ 12	\$ 1,003
Real estate - commercial	4,009	554	-	-	4,563
Real estate - construction and land	1,265	73	-	-	1,338
Real estate - single family	386	20	-	-	406
Real estate - multifamily	402	(2)	-	-	400
Consumer & lease financing	1	2	-	-	3
Unallocated	789	(109)	-	-	680
Total	\$ 7,881	\$ 500	\$ -	\$ 12	\$ 8,393

(in thousands)

Nine Months Ended September 30, 2020

	Balance at December 31, 2019	Provision (reversal) (1)	Charge-offs	Recoveries	Balance at September 30, 2020
(in thousands)					
Commercial & agricultural	\$ 887	\$ 92	\$ -	\$ 24	\$ 1,003
Real estate - commercial	1,976	2,587	-	-	4,563
Real estate - construction and land	1,602	(264)	-	-	1,338
Real estate - single family	323	83	-	-	406
Real estate - multifamily	510	(110)	-	-	400
Consumer & lease financing	2	1	-	-	3
Unallocated	1,469	(789)	-	-	680
Total	\$ 6,769	\$ 1,600	\$ -	\$ 24	\$ 8,393

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The following table presents the amortized cost basis of collateral dependent loans by class of loans and by collateral type as of September 30, 2021:

September 30, 2021								
Amortized Cost by Collateral Type								
(in thousands)	Commercial & agricultural	Real estate - commercial	Real estate - construction and land	Real estate - single family	Real estate - multifamily	Consumer & lease financing	Total	Allowance for Credit Losses (1)
Farmland	\$ 135	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 135	\$ -
SFR	-	-	-	922	-	-	922	-
UCC Blanket	392	-	-	-	-	-	392	-
Warehouse	-	1,297	-	-	-	-	1,297	-
Total collateral dependent loans	\$ 527	\$ 1,297	\$ -	\$ 922	\$ -	\$ -	\$ 2,746	\$ -

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The following table presents the balance in the allowance for loan losses and loan balances by class and based on impairment method as of December 30, 2020:

December 31, 2020						
(in thousands)	Allowance for Credit Losses (1)			Loans		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Total Ending Allowance Balance	Loans Individually Evaluated for Impairment	Loans Collectively Evaluated for Impairment	Total Ending Loans Balance
Commercial & agricultural	\$ 326	\$ 663	\$ 989	\$ 563	\$ 191,199	\$ 191,762
Real estate - commercial	-	4,942	4,942	1,103	419,281	420,384
Real estate - construction and land	-	1,292	1,292	-	35,444	35,444
Real estate - single family	-	404	404	940	59,693	60,633
Real estate - multifamily	-	599	599	-	46,574	46,574
Consumer & lease financing	-	1	1	-	24	24
Unallocated	-	655	655	-	-	-
Total	<u>\$ 326</u>	<u>\$ 8,556</u>	<u>\$ 8,882</u>	<u>\$ 2,606</u>	<u>\$ 752,215</u>	<u>\$ 754,821</u>

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The recorded investment in the aforementioned disclosure and the next several disclosures do not include accrued interest receivable and net deferred fees because such amounts are not considered material when compared to the total ending balance of the Bank's impaired loans and overall loan portfolio. Accrued interest receivable for the total loan portfolio was \$2,582,000 and \$4,005,000 and net deferred loan fees were \$904,000 and \$1,931,000 as of September 30, 2021 and December 31, 2020, respectively. The decrease in interest receivable and net deferred loan fees are attributed to SBA loan forgiveness payments received on PPP loans as well as collection of interest on previous loan modifications converting back to regularly scheduled payment terms.

The following table presents the interest recognized on collateral dependent loans as of September 30, 2021, December 31, 2020, and September 30, 2020:

(in thousands)	Commercial & agricultural	Real estate - commercial	Real estate - construction and land	Real estate - single family	Real estate - multifamily	Consumer & lease financing	Total
September 30, 2021							
Interest income recognized on impaired loans during the nine months ended September 30, 2021	22	41	-	47	-	-	110
December 31, 2020							
Interest income recognized on impaired loans during the year ended December 31, 2020	27	72	-	64	-	-	163
September 30, 2020							
Interest income recognized on impaired loans during the nine months ended September 30, 2020	14	38	-	32	-	-	84

The following table presents the recorded investment in nonaccrual loans and loans past due over 90 days still accruing by class of loans as of September 30, 2021 and December 31, 2020:

	September 30, 2021				December 31, 2020			
	Nonaccrual With Allowance for Credit Losses	Nonaccrual With No Allowance for Credit Losses	Total Nonaccrual	Loans Past Due Over 90 Days Still Accruing	Nonaccrual With Allowance for Credit Losses	Nonaccrual With No Allowance for Credit Losses	Total Nonaccrual	Loans Past Due Over 90 Days Still Accruing
(in thousands)								
Commercial & agricultural	\$ 208	\$ -	\$ 208	\$ -	\$ 114	\$ -	\$ 114	\$ -
Real estate - commercial	208	-	208	-	150	-	150	-
Real estate - construction and land	-	-	-	-	-	-	-	-
Real estate - single family	-	-	-	-	-	-	-	-
Real estate - multifamily	-	-	-	-	-	-	-	-
Consumer & lease financing	-	-	-	-	-	-	-	-
Total	<u>\$ 416</u>	<u>\$ -</u>	<u>\$ 416</u>	<u>\$ -</u>	<u>\$ 264</u>	<u>\$ -</u>	<u>\$ 264</u>	<u>\$ -</u>

The following table presents the aging of the recorded investment in past due loans, inclusive of nonaccrual loans, as of September 30, 2021 by class of loans:

	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Loans Not Past Due	Total
	(in thousands)					
Commercial & agricultural	\$ -	\$ 94	\$ 114	\$ 208	\$ 168,355	\$ 168,563
Real estate - commercial	-	-	208	208	464,663	464,871
Real estate - construction and land	-	-	-	-	56,895	56,895
Real estate - single family	-	-	-	-	62,519	62,519
Real estate - multifamily	-	-	-	-	51,103	51,103
Consumer & lease financing	-	-	-	-	6	6
Total	<u>\$ -</u>	<u>\$ 94</u>	<u>\$ 322</u>	<u>\$ 416</u>	<u>\$ 803,541</u>	<u>\$ 803,957</u>

The following table presents the aging of the recorded investment in past due loans, inclusive of nonaccrual loans, as of December 31, 2020 by class of loans:

	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater Than 90 Days Past Due	Total Past Due	Loans Not Past Due	Total
	(in thousands)					
Commercial & agricultural	\$ -	\$ 114	\$ -	\$ 114	\$ 191,648	\$ 191,762
Real estate - commercial	-	150	-	150	420,234	420,384
Real estate - construction and land	-	-	-	-	35,444	35,444
Real estate - single family	-	-	-	-	60,633	60,633
Real estate - multifamily	-	-	-	-	46,574	46,574
Consumer & lease financing	-	-	-	-	24	24
Total	<u>\$ -</u>	<u>\$ 264</u>	<u>\$ -</u>	<u>\$ 264</u>	<u>\$ 754,557</u>	<u>\$ 754,821</u>

A loan is considered past due if a scheduled payment of interest or principal that is due is unpaid for 30 days or more.

Troubled Debt Restructurings

From time to time, the Bank may agree to modify the contractual terms of a borrower's loan. In cases where such modifications represent a concession to a borrower experiencing financial difficulty, the modification is considered a TDR. At September 30, 2021 and December 31, 2020, loans modified in a TDR totaled \$2,146,000 and \$2,189,000, which are included in the impaired loan disclosures above. At September 30, 2021, the figure represents collateral dependent loans under CECL and at December 31, 2020, the figure represents impaired loans under the incurred standard. The total TDRs include \$0 that are also included in nonperforming loans at both September 30, 2021 and December 31, 2020. TDRs had specific loss allocations of \$0 as of September 30, 2021 and December 31, 2020.

There were no loans modified as troubled debt restructurings during the three and nine months ended September 30, 2021 and 2020.

There were no loans modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the three and nine months ended September 30, 2021 and 2020. A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Bank's internal underwriting policy.

On March 27, 2020, Section 4013 "Temporary Relief From Trouble Debt Restructurings" of the CARES Act was signed into law. Section 4013 allows COVID-19-related loan modifications to not be categorized as TDR's if certain conditions are met. This applies to modifications of loans that were not more than 30 days past due as of December 31, 2019 and that occur beginning on March 1, 2020, until the earlier of 60 days after the COVID-19 national emergency is terminated or as of December 31, 2020. Section 541 of the Consolidated Appropriations Act, 2021 was signed into law on December 27, 2020, and extends the provisions in Section 4013 of the CARES Act to January 2022. As of September 30, 2021, one loan totaling \$992,000, or 0.1% of the loan portfolio excluding PPP loans, was in principal and interest deferral; this loan does not qualify as a TDR. The loan to value is 56% and is real estate secured. Comparatively, as of December 31, 2020, 12 loans totaling \$28,960,000 or 4% of the loan portfolio excluding PPP loans were in deferral; none of these loans qualified as a TDR. The deferral portfolio as of December 31, 2020 had an average loan to value ratio of 55%, and 99% of the deferred loans were real estate secured.

Credit Quality Indicators

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Bank analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a quarterly basis for loans in excess of \$250,000. Smaller balances are graded at origination and updated based on payment status and other information obtained from borrowers. The Bank uses the following definitions for risk ratings:

PASS - Loans not meeting any of the three criteria below that are analyzed individually as part of the above described process are considered to be pass rated loans.

SPECIAL MENTION - Loans in this category are considered "criticized" from a regulatory point of view but are not considered "classified" until the risk classification becomes substandard or worse. Loans in this category represent above average risk and potential weakness which may, if not corrected, weaken the loan and threaten repayment at some future date.

SUBSTANDARD - Loans in this category have well defined weakness that jeopardize full repayment of the debt, although loss may not seem likely. Loss potential does not have to exist in individual loans in the Substandard classification but will be apparent in the aggregate. Typically, these loans have not met repayment plans as agreed. The primary source of repayment may have failed to materialize; repayment may be dependent on collateral liquidation or other secondary sources. Bankrupt borrowers and those with continuously past due payments are considered substandard.

DOUBTFUL - Loans in this category have all the characteristics of substandard loans with the added weakness that payment in full or liquidation in full is highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the strengthening of the loan, its classification as an estimated loss is deferred until the amount of the loss may be more accurately determined.

The risk category of loans by class of loans as of September 30, 2021 is as follows:

(in thousands)	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Total</u>
Commercial & agricultural	\$ 151,827	\$ 12,738	\$ 3,884	\$ 114	\$ 168,563
Real estate - commercial	442,698	21,046	1,127	-	464,871
Real estate - construction and land	56,131	-	764	-	56,895
Real estate - single family	62,301	-	218	-	62,519
Real estate - multifamily	51,103	-	-	-	51,103
Consumer & lease financing	6	-	-	-	6
Total	<u>\$ 764,066</u>	<u>\$ 33,784</u>	<u>\$ 5,993</u>	<u>\$ 114</u>	<u>\$ 803,957</u>

The risk category of loans by class of loans as of December 31, 2020 is as follows:

(in thousands)	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Total</u>
Commercial & agricultural	\$ 176,365	\$ 11,640	\$ 3,643	\$ 114	\$ 191,762
Real estate - commercial	416,126	3,168	1,090	-	420,384
Real estate - construction and land	34,680	-	764	-	35,444
Real estate - single family	60,468	-	165	-	60,633
Real estate - multifamily	46,574	-	-	-	46,574
Consumer & lease financing	24	-	-	-	24
Total	<u>\$ 734,237</u>	<u>\$ 14,808</u>	<u>\$ 5,662</u>	<u>\$ 114</u>	<u>\$ 754,821</u>

The following tables present the Bank's portfolio by grade, presented by year of origination, as of September 30, 2021. Revolving loans that are converted to term loans are treated as new originations in the table below:

(in thousands)	September 30, 2021						
	Term Loans by Year of Origination					Revolving Loans	Total Loans
	2021	2020	2019	2018	Prior		
Commercial & agricultural							
Risk Rating							
Pass	\$ 43,007	\$ 17,845	\$ 22,385	\$ 5,396	\$ 39,774	\$ 23,420	\$ 151,827
Special Mention	-	-	-	8,077	11	4,650	12,738
Substandard	-	-	17	-	3,584	283	3,884
Doubtful	-	-	-	-	-	114	114
Total Commercial & agricultural	\$ 43,007	\$ 17,845	\$ 22,402	\$ 13,473	\$ 43,369	\$ 28,467	\$ 168,563
Real estate - commercial							
Risk Rating							
Pass	\$ 97,251	\$ 98,172	\$ 41,862	\$ 58,089	\$ 137,660	\$ 9,664	\$ 442,698
Special Mention	-	9,274	7,065	-	4,707	-	21,046
Substandard	-	-	172	-	913	42	1,127
Doubtful	-	-	-	-	-	-	-
Total Real estate - commercial	\$ 97,251	\$ 107,446	\$ 49,099	\$ 58,089	\$ 143,280	\$ 9,706	\$ 464,871
Real estate - construction and land							
Risk Rating							
Pass	\$ 16,657	\$ 18,597	\$ 4,602	\$ 7,985	\$ 8,290	\$ -	\$ 56,131
Special Mention	-	-	-	-	-	-	-
Substandard	-	-	-	-	764	-	764
Doubtful	-	-	-	-	-	-	-
Total Real estate - construction and land	\$ 16,657	\$ 18,597	\$ 4,602	\$ 7,985	\$ 9,054	\$ -	\$ 56,895
Real estate - single family							
Risk Rating							
Pass	\$ 6,682	\$ 25,657	\$ 8,036	\$ 3,442	\$ 14,298	\$ 4,186	\$ 62,301
Special Mention	-	-	-	-	-	-	-
Substandard	-	-	-	-	218	-	218
Doubtful	-	-	-	-	-	-	-
Total Real estate - single family	\$ 6,682	\$ 25,657	\$ 8,036	\$ 3,442	\$ 14,516	\$ 4,186	\$ 62,519
Real estate - multifamily							
Risk Rating							
Pass	\$ 5,604	\$ 13,333	\$ 10,785	\$ 6,957	\$ 11,812	\$ 2,612	\$ 51,103
Special Mention	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-
Total Real estate - multifamily	\$ 5,604	\$ 13,333	\$ 10,785	\$ 6,957	\$ 11,812	\$ 2,612	\$ 51,103
Consumer & lease financing							
Risk Rating							
Pass	\$ 3	\$ -	\$ -	\$ -	\$ 3	\$ -	\$ 6
Special Mention	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-
Doubtful	-	-	-	-	-	-	-
Total Consumer & lease financing	\$ 3	\$ -	\$ -	\$ -	\$ 3	\$ -	\$ 6

Pledged Loans

The Bank maintains two lines of credit where the line is secured by pledging qualifying loans with unpaid principal balances. The first line is held at the FHLB and secured under terms of a blanket collateral agreement; loans with unpaid principal balances of \$435,259,000 at September 30, 2021 and \$409,945,000 at December 31, 2020 are pledged to secure the line of credit with the FHLB. The second line is held at the FRB and secured under terms of a Borrower-in-Custody arrangement; loans with unpaid principal balances of \$156,985,000 at September 30, 2021 and \$158,959,000 at December 31, 2020 secure the line of credit with FRB.

Related Party Loans

The Bank has, and expects to have in the future, banking transactions in the ordinary course of its business with Directors, Executive Officers, principal shareholders, as well as their businesses, associates, and members of their immediate family. Executive Officers are eligible to participate in the Bank's Employee Loan Program, which offers preferred interest rates on primary home mortgage loans. Prior to August 1, 2020, Directors were also eligible to participate in the Bank's Employee Loan Program; after August 1, 2020, Directors are no longer eligible to participate in this program. Otherwise, all loans and commitments to lend included in such transactions were made in the ordinary course of business on the same terms, including interest rates and collateral, as those prevailing at the same time for comparable transactions with other persons not related to the Bank of similar creditworthiness. These transactions do not involve more than the normal risk of collectability or present other unfavorable features. Loans to individual Directors and Executive Officers must comply with the Bank's lending policies and statutory lending limits. In addition, in some cases prior approval of the Bank's Board of Directors must be obtained for such loans, as required by federal and state regulations applicable to the Bank.

Related party loans totaled \$3,910,000 at September 30, 2021 and \$4,046,000 at December 31, 2020. Undisbursed commitments to related parties were \$500,000 at September 30, 2021 and \$475,000 at December 31, 2020.

5. BORROWINGS AND OTHER OBLIGATIONS

Federal Home Loan Bank Borrowings

The Bank adjusts its level of FHLB advances outstanding to manage balance sheet liquidity. Each advance is payable at its maturity date, with a prepayment penalty for fixed rate advances. The line is collateralized by \$435,259,000 and \$409,945,000 of loans under a blanket lien arrangement at September 30, 2021 and December 31, 2020. Based on this collateral, the Bank was eligible to borrow up to a total of \$264,592,000 and \$244,356,000 of which \$169,400,000 and \$190,856,000 was available for additional advances as of September 30, 2021 and December 31, 2020.

Advances outstanding from the FHLB were \$80,000,000 at September 30, 2021, with maturities from October 2021 through February 2025 and fixed rates from 0.18% to 1.90%. Advances outstanding were \$53,500,000 at December 31, 2020, with maturities from April 2021 through February 2025 and fixed rates from 0% to 1.90%.

At September 30, 2021, FHLB fixed rate advances are scheduled to mature as follows:

(in thousands)	Weighted Average Interest Rate	<u>September 30, 2021</u>
Due on or before September 30, 2022	0.18%	\$ 31,500
Due on or before September 30, 2023	1.57%	\$ 25,500
Due on or before September 30, 2025	1.65%	<u>\$ 23,000</u>
		<u>\$ 80,000</u>

Federal Reserve Line of Credit

The Bank has a secured line of credit with the Federal Reserve Bank of San Francisco secured by certain agricultural, real estate, construction, and land loans. The line is collateralized by \$156,985,000 and \$158,959,000 of loans under a Borrower-in-Custody arrangement at September 30, 2021 and December 31, 2020, respectively. The Bank had borrowing capacity under this line totaling \$66,682,000 and \$71,500,000 at September 30, 2021 and December 31, 2020, respectively, and had no outstanding borrowings with the Federal Reserve Bank at either period end date.

Federal Funds Purchased

The Bank has an unsecured line of credit with a correspondent bank for overnight borrowings totaling \$15,000,000 at September 30, 2021 and December 31, 2020. In general, the interest rate on this line approximates the federal funds target rate. The Bank had no overnight borrowing under this credit facility as of September 30, 2021 or December 31, 2020.

Subordinated Debenture

On June 28, 2019 the Bank completed a private placement of \$6,000,000 in fixed-to-floating rate subordinated notes (the "Notes") to support organic growth and for general corporate purposes. The Notes are for a 10-year term and have been structured to qualify as Tier 2 capital for regulatory purposes. The Notes bear interest at a fixed rate of 6.0% per annum for the first half of the term and adjust to a floating rate tied to SOFR beginning July 1, 2024. The Notes are reported net of any unamortized debt issuance cost which totaled \$113,000 and \$124,000 at September 30, 2021 and December 31, 2020.

Other Obligations

The Bank leases certain premises and equipment under finance leases, which are included in borrowings and other obligations in the statements of income, See Note 6 Leases, for additional information.

6. LEASES

Lessee Accounting

The calculated amount of the right-of-use ("ROU") assets and lease liabilities in the table below are calculated by discounting the minimum contractual balance due of all future payments through the end of the current term to present value. When the Bank determines exercising the renewal option for any lease agreement is reasonably certain, it will include the extended term in the calculation of the ROU asset and lease liability.

As it pertains to the discount rate, Topic 842 requires the use of the rate implicit in the lease whenever this rate is readily determinable. As this rate is rarely determinable, the Bank uses its incremental borrowing rate in calculating the discounted present value.

The following table represents the balance sheet classification of the Bank's ROU assets and lease liabilities. The Bank elected not to include short-term leases (i.e., leases with initial terms of twelve months or less) on the balance sheet.

(in thousands)		September 30, 2021	December 31, 2020
Operating Leases	Classification		
Lease right-of-use assets	Accrued Int Rec & Other Assets	\$ 1,272	\$ 1,327
Lease liabilities	Accrued Int Payable & Other Liabilities	1,298	1,346
Financing Leases			
Lease right-of-use assets	Bank Premises & Equip	\$ 30	\$ 22
Lease liabilities	Accrued Int Payable & Other Liabilities	30	22

The following table represents lease costs for the three and nine months ended September 30, 2021 and 2020:

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Lease Costs				
Operating lease cost	\$ 100	\$ 97	\$ 297	\$ 288
Financing lease cost				
Interest on lease liabilities	-	-	-	1
Amortization of right-of-use assets	4	3	10	9
Sublease income	(89)	(89)	(264)	(264)
Net lease cost	\$ 15	\$ 11	\$ 43	\$ 34

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Other Information				
Cash paid for amounts included in the measurement of lease liabilities:				
Operating cash flows from operating leases	\$ 98	\$ 95	\$ 291	\$ 284
Operating cash flows from finance leases	-	-	-	1
Financing cash flows from finance leases	4	3	10	9

	September 30, 2021
Weighted-average remaining lease term	
Operating leases	3.4 years
Financing leases	2.7 years
Weighted-average discount rate	
Operating leases	2.79%
Financing leases	2.87%

Rent expense for the three and nine months ended September 30, 2021 was \$107,000 and \$317,000, respectively compared to \$94,000 and 319,000 for the same periods in 2020.

Future minimum payments for finance leases and operating leases as of September 30, 2021 were as follows:

(in thousands)

Twelve Months Ended:	Operating Leases	Financing Leases
September 30, 2022	\$ 397	\$ 16
September 30, 2023	406	7
September 30, 2024	384	3
September 30, 2025	167	3
September 30, 2026	9	2
Thereafter	-	-
Total Future Minimum Lease Payments	1,363	31
Amounts Representing Interest	(65)	(1)
Present Value of Net Future Minimum Lease Payments	\$ 1,298	\$ 30

7. SHAREHOLDERS' EQUITY

Regulatory Capital

The Bank's actual and required capital amounts and ratios consisted of the following:

(in thousands)	<u>September 30, 2021</u>		<u>December 31, 2020</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>Common Equity Tier 1 Capital Ratio</u>				
Summit State Bank	\$ 76,308	9.9%	\$ 68,758	10.1%
Minimum requirement with capital conservation buffer	\$ 53,801	7.0%	\$ 47,899	7.0%
Minimum requirement for "Well-Capitalized" institution	\$ 49,958	6.5%	\$ 44,478	6.5%
Minimum regulatory requirement	\$ 34,586	4.5%	\$ 30,792	4.5%
<u>Tier 1 Capital Ratio</u>				
Summit State Bank	\$ 76,308	9.9%	\$ 68,758	10.1%
Minimum requirement with capital conservation buffer	\$ 65,329	8.5%	\$ 58,163	8.5%
Minimum requirement for "Well-Capitalized" institution	\$ 61,486	8.0%	\$ 54,742	8.0%
Minimum regulatory requirement	\$ 46,115	6.0%	\$ 41,056	6.0%
<u>Total Capital Ratio</u>				
Summit State Bank	\$ 91,832	12.0%	\$ 83,196	12.2%
Minimum requirement with capital conservation buffer	\$ 80,701	10.5%	\$ 71,848	10.5%
Minimum requirement for "Well-Capitalized" institution	\$ 76,858	10.0%	\$ 68,427	10.0%
Minimum regulatory requirement	\$ 61,486	8.0%	\$ 54,742	8.0%
<u>Tier 1 Leverage Ratio</u>				
Summit State Bank	\$ 76,308	8.5%	\$ 68,758	8.2%
Minimum requirement for "Well-Capitalized" institution	\$ 44,661	5.0%	\$ 42,158	5.0%
Minimum regulatory requirement	\$ 35,729	4.0%	\$ 33,727	4.0%

Share-Based Compensation Plans

The shareholders approved the 2013 Equity Incentive Plan ("Plan") on July 29, 2013. The Plan allows for various equity-based incentives such as stock appreciation rights, restricted stock awards, stock grants and qualified performance-based awards. The Plan reserved 187,500 shares of common stock for issuance to Bank employees and directors. The Plan requires that the option exercise price may not be less than the fair value of the stock at the date the option is granted. Option awards have vesting periods of 5 years, unless otherwise approved by the Board of Directors. The option expiration dates are determined by the Board of Directors but may not be later than ten years from the date of grant. No options were granted during the three and nine months ended September 30, 2021 and September 30, 2020. As of September 30, 2021, 187,500 shares remain available for future grants under the Plan. The remaining 7,500 outstanding and exercisable stock options issued under the 2007 Equity Incentive Plan were all exercised in the third quarter. There were no remaining options outstanding and exercisable as of September 30, 2021 granted under the 2007 Equity Incentive Plan; this plan has since expired so no additional awards may be issued under this plan.

The Bank has granted Stock Appreciation Rights ("SARs") in 2020, 2019 and 2018 to key employees and directors. There were no SAR grants for the three and nine months ended September 30, 2021. SARs provide long-term incentives to the employees and directors by providing a cash payment of the difference between the market price of the Bank's common stock at time of exercise and the price at the grant date. SARs expire ten years from the date of grant, and typically have an annual vesting of 20% per year, unless otherwise approved by the Board of Directors. Obligations associated with SARs are accounted for as liabilities and are included in accrued interest payable and other liabilities on the balance sheet. The total compensation expense for the three and nine month periods ending September 30, 2021 related to SARs was \$534,000 and \$662,000, respectively. For the three and nine months ended September 30, 2020 total compensation expense accrued was \$12,000 and \$54,000. As of September 30, 2021 and December 31, 2020, there was \$1,002,000 and \$326,000, respectively, of total unrecognized compensation costs related to non-vested stock options and SARs granted. The Bank's SARs are valued based on the number of vested shares times the fair value of the stock price as of the report date. The increase in the SAR valuation is due to recording an additional 40,000 SARs that have vested since September 30, 2020 and the Bank's stock price increasing to \$19.80 at September 30, 2021 compared to \$11.15 at September 30, 2020. There were SAR agreements based on 275,000 common shares as of September 30, 2021 and December 31, 2020.

8. COMMITMENTS AND CONTINGENCIES

The Bank is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to such actions will not materially affect the financial condition or results of operations of the Bank.

The Bank's business activity is primarily with clients located within Northern California. Although the Bank has a diversified loan portfolio, a significant portion of its clients' ability to repay loans is dependent upon the real estate market and various economic factors within Sonoma County. Generally, loans are secured by various forms of collateral. The Bank's credit policy requires sufficient collateral to be obtained as necessary to meet the Bank's relative risk criteria for each borrower. The Bank's collateral for the lending portfolio consists primarily of real estate, accounts receivable, inventory and other financial instruments. At September 30, 2021, loans with real estate collateral approximated \$721,052,000 or 90% of the loan portfolio compared to \$633,831,000 or 84% at December 31, 2020.

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business in order to meet the financing needs of its clients and to reduce its own exposure to fluctuations in interest rates. These financial instruments consist of commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheets.

The Bank's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and standby letters of credit as it does for loans included on the balance sheet.

Commitments to extend credit, which totaled \$127,126,000 and \$103,168,000 at September 30, 2021 and December 31, 2020, respectively, are agreements to lend to a client as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each client's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of the credit, is based on management's credit evaluation of the borrower. Collateral held relating to these commitments varies, but may include securities, equipment, accounts receivable, inventory and deeds of trust on residential real estate and owner-occupied or income-producing commercial properties.

Standby letters of credit, which totaled \$2,850,000 at September 30, 2021 and \$409,000 at December 31, 2020, are conditional commitments issued by the Bank to guarantee the performance of a client to a third party. The credit risk involved in issuing standby letters of credit is essentially the same as that involved in extending loans to clients. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees, was not significant at September 30, 2021 and December 31, 2020. The Bank recognizes these fees as revenue over the term of the commitment or when the commitment is used.

9. OTHER EXPENSES

Other expenses consisted of the following:

(in thousands)	Three Months Ended		Nine Months Ended	
	September 30, 2021	September 30, 2020	September 30, 2021	September 30, 2020
Data processing	\$ 364	\$ 439	\$ 1,255	\$ 1,263
Professional fees	193	149	547	541
Director fees and expenses	404	101	656	359
Nasdaq listing and regulatory license expense	50	48	134	140
Advertising and promotion	283	155	728	522
Deposit and other insurance premiums	156	123	447	350
Telephone and postage	51	21	149	72
Other expenses	329	210	788	676
	<u>\$ 1,830</u>	<u>\$ 1,246</u>	<u>\$ 4,704</u>	<u>\$ 3,923</u>

10. SUBSEQUENT EVENTS

Dividend

On September 27, 2021, the Board of Directors declared a 10% stock dividend to be paid on or about November 4, 2021 to shareholders of record as of the close of business on October 29, 2021. Each shareholder of the Bank will receive one additional share of stock for every ten shares owned on the record date of October 29, 2021. Cash will be paid in lieu of fractional shares based on the closing price of the common stock on the record date. These stock dividends will also receive the \$0.12 per share quarterly dividend to shareholders of record on November 11, 2021 to be paid on November 18, 2021, referenced in the following paragraph.

On October 26, 2021, the Board of Directors declared a \$0.12 per common share cash dividend to shareholders of record at the close of business on November 11, 2021, to be paid on November 18, 2021.

11. COVID-19 PANDEMIC

In March 2020, the outbreak of COVID-19 was recognized as a pandemic by the World Health Organization and the President of the United States declared the COVID-19 pandemic a national emergency. Our business continues to be affected by the COVID-19 pandemic, which has caused economic and social disruption on an unprecedented scale in the United States and globally, including the markets that the Bank serves. Governmental responses to the pandemic have included closing non-essential business, social distancing, sheltering in place and enacting laws that provide financial assistance to individuals and businesses, including the Coronavirus Aid, Relief, and Economic Security ("CARES") Act, which provides relief from the accounting and reporting implications of certain COVID-19-related troubled debt restructurings. With the availability of vaccines and falling transmission rates, on June 15, 2021, the Governor of California terminated executive orders limiting capacity for businesses, social distancing, sheltering in place, masks for vaccinated individuals, and the travel advisory, but many local orders restricting business operations remain in place. As restrictive measures were eased during the first half of 2021, commercial activity has improved but has not returned to the levels existing prior to the outbreak of the pandemic, and many businesses continue to operate under restricted measures and the ongoing risk that they will face further restrictions imposed in response to the pandemic, all of which may result in our customers' inability to meet their loan obligations to us and reduce demand for loans and other services we offer.

Item 2 Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion provides additional information about the financial condition of the Bank at September 30, 2021 and December 31, 2020, and results of operations for the three and nine months ended September 30, 2021 and 2020. The following analysis should be read in conjunction with the financial statements of the Bank and the notes thereto appearing elsewhere in the report, which were prepared in accordance with U.S. Generally Accepted Accounting Principles. The interim financial information provided as of and for the three and nine months ended September 30, 2021 and 2020 are unaudited. In the opinion of management of the Bank, the interim financial information presented reflects all adjustments (consisting solely of normal recurring accruals) considered necessary for a fair representation of the results of such periods.

All references to yields, cost of liabilities and net interest margin are annualized for the periods discussed.

Forward Looking Statements. This discussion includes forward-looking statements within the meaning of the “safe harbor” provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are based on the current beliefs of the Bank management as well as assumptions made by and information currently available to the Bank’s management. When used in this discussion, the words “anticipate,” “believe,” “estimate,” “expect,” “should,” “intend,” “project,” “may,” “will,” “would,” variations of such words and words or phrases of similar meaning constitute forward-looking statements. Although the Bank believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct.

These forward-looking statements relate to, among other things, expectations regarding the business environment in which the Bank operates, projections of future performance, potential future performance, potential future credit experience, perceived opportunities in the market, and statements regarding the Bank’s mission and vision. Factors which may cause actual results to vary from forward-looking statements include, but are not limited to, changes in interest rates, general economic and business conditions, changes in business strategy or development plans, changes in credit quality, the availability of capital to fund the expansion of our business, legislative and regulatory changes such as the Coronavirus Aid, Relief and Economic Security Act of 2020, government monetary and fiscal policies, natural disasters such as wildfires and earthquakes, interruptions of utility service in our markets for sustained periods, pandemics such as COVID-19 and the economic impact caused by a disease and by government response thereto real estate valuations, competition in the financial services industry, demographic changes, technological factors including external fraud and cybersecurity threats, civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type, outbreak or escalation of hostilities in which the United States is involved, any declaration of war by the U.S. Congress or any other national or international calamity, crisis or emergency, and other risks referenced in this discussion.

This discussion contains certain forward-looking information about us. All statements other than statements of historical fact are forward-looking statements. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond our control. We caution readers that a number of important factors could cause actual results to differ materially from those expressed in, implied or projected by such forward-looking statements. Risks and uncertainties include, but are not limited to:

- the adverse impact of the COVID-19 pandemic and governmental responses to the pandemic on the Bank and its customers, employees and third-party service providers;
- the severity or duration of the COVID-19 pandemic and when normal economic and operational conditions will return;

- lower revenues than expected;
- credit quality deterioration, which could cause an increase in the provision for credit losses;
- competitive pressure among depository institutions increases significantly;
- the cost of additional capital;
- changes in the interest rates and inflation;
- asset/liability repricing risks and liquidity risks;
- legislative or regulatory requirements or changes adversely affecting our business;
- changes in the securities markets;
- general economic conditions, either nationally or in the market areas in which we do or anticipate doing business, are less favorable than expected;
- potential weakness of real estate collateral values;
- the economic and regulatory effects of terrorism, events of war and civil unrest;
- our ability to complete any future acquisitions, to successfully integrate acquired entities, or to achieve expected synergies and operating efficiencies within expected time-frames or at all.

Also, other important factors that could cause actual results to differ materially from the Bank's expectations are disclosed under Item 1A. "RISK FACTORS," in our Annual Report on Form 10-K for the year ended December 31, 2020 on file with the Federal Deposit Insurance Corporation ("FDIC") and below under this "MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS – *Critical Accounting Policies*" and elsewhere in this report.

If any of these risks or uncertainties materializes, or if any of the assumptions underlying such forward-looking statements proves to be incorrect, our results could differ materially from those expressed in, implied or projected by, such forward-looking statements. We assume no obligation to update such forward-looking statements.

We caution that these statements are further qualified by important factors, in addition to those under "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2020 and elsewhere in this report, which could cause actual results to differ significantly from those in the forward-looking statements, including, among other things, economic conditions and other risks.

Forward-looking statements are not guarantees of performance. By their nature, they involve risks, uncertainties and assumptions. Our future results and shareholder values may differ significantly from those expressed in these forward-looking statements. You are cautioned not to put undue reliance on any forward-looking statement. Any such statement speaks only as of the date of this discussion, regardless of the time of delivery of this document. We do not undertake any obligation to update or release any revisions to any forward-looking statements, to report any new information, future event or other circumstances after the date of this filing or to reflect the occurrence of unanticipated events, except as required by law. However, your attention is directed to any further disclosures made on related subjects in any subsequent reports we may file with the FDIC, including on Forms 10-K, 10-Q, and 8-K.

Government and Regulatory Oversight. The Bank is subject to regulatory oversight by the Department of Financial Protection & Innovation (DFPI) of the State of California and the Federal Deposit Insurance Corporation (FDIC). These regulatory bodies periodically perform financial

examinations of the Bank. There is a potential that an examination may derive different estimates than those reached by management and could require material adjustments or restatements.

Critical Accounting Policies. The discussion and analysis of the Bank's results of operations and financial condition are based upon financial statements which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Bank's management to make estimates and judgments that affect the reported amounts of assets and liabilities, income and expense, and the related disclosures of contingent assets and liabilities at the date of these financial statements.

The Bank believes these estimates and assumptions to be reasonably accurate; however, actual results may differ from these estimates under different assumptions or circumstances. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for credit losses, consideration of goodwill impairment and consideration of potential individual unrealized loss and impairment on investment securities.

Allowance for Credit Losses. The Bank's process for determining the adequacy of the allowance for credit losses, formerly known as the allowance for loan losses, are set forth in a formal credit policy. Loans with similar risk characteristics are evaluated on a collective pool basis and the allowance for credit losses is calculated using a life of loan estimate based on actual historical losses adjusted for economic forecasts and current conditions. The allowance for credit losses was \$11,453,000 at September 30, 2021 compared to the allowance for loan losses of \$8,882,000 at December 31, 2020. Along with the adoption of CECL on January 1, 2021 which resulted in an increase of \$2,250,000 in the allowance for credit losses, most of the increase in 2021 was due to the increasing downgrades in the deferred portfolio following the lockdown that began in December 2020.

The Bank maintains the allowance for credit losses at a level that is estimated to be sufficient to absorb expected credit losses associated with the Bank's loan portfolio. Additions to the allowance for credit losses are established through a provision for credit losses on its statements of income. All loans which are judged to be uncollectible are charged against the allowance while any recoveries are credited to the allowance. The Bank's policy is to charge off any known losses at the time of determination. Any unsecured loan more than 90 days delinquent in payment of principal or interest and not in the process of collection is charged off in total. Collateral-dependent loans are individually evaluated for impairment to determine the ultimate loss potential (or the collateral's fair value less cost to sell) to the Bank subsequent to the liquidation of collateral. In those cases where management believes the Bank is inadequately protected, a charge-off will generally be made to reduce the loan balance to a level equal to the liquidation value of the collateral, unless management believes the collateral deficiency may be overcome by borrower cash flows.

The Bank's credit policy provides procedures designed to evaluate and assess the credit risk factors associated with the loan portfolio, enable the Bank to assess such credit risk factors prior to granting new loans, evaluate the sufficiency of the allowance for credit losses and maintain the allowance for credit losses at an appropriate level. The Bank conducts an assessment of the allowance for credit losses on a monthly basis and undertakes a more critical evaluation quarterly. At the time of the quarterly review, the Board of Directors examine and formally approve the adequacy of the allowance. Management estimates the allowance for credit losses using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is maintained at a level sufficient to provide for expected credit losses over the life of the loan based on evaluating historical credit loss experience and making adjustments to historical loss information for differences in the specific risk characteristics in the current loan portfolio. These factors include, among others, changes in the size and composition of the loan portfolio, changes in lending personnel, policies or procedures, differences in value of collateral, concentrations of credit, level of delinquent and

nonaccrual loans, migration analysis of historical loss experience and current recoveries from 2009 through 2016, and current economic conditions, including COVID-19 pandemic.

In response to the impacts caused by the COVID-19 pandemic, the Bank adjusted its qualitative factors to include COVID-19 pandemic economic forecasts to ensure sufficient allowance reserves in the event of a loss. Updates to the Bank's qualitative assumptions include increased risk from higher unemployment, which is partially offset by consideration of existing and proposed Federal stimulus programs, observed market liquidity, and general economic conditions.

A significant portion of the allowance for credit losses is based on qualitative factors that are adjusted due to volatility and uncertainty in the Bank's loan portfolio and the market that management believes is reasonable and supportable. These qualitative factors include the economic forecast scenarios, economic forecast weighting, and net-term loan loss stabilization.

Goodwill. Management assesses the carrying value of the Bank's goodwill at least annually in order to determine if this intangible asset is impaired. More frequent assessments of goodwill are performed when either the Bank experiences a significant degradation in stock price or other factors are identified that impact valuation. In reviewing the carrying value of the Bank's goodwill, management assesses the recoverability of such assets by evaluating the fair value of the related business unit. If the carrying amount of goodwill exceeds its fair value, an impairment loss may be recognized for the amount of the excess and the carrying value of goodwill is reduced accordingly. Any impairment would be required to be recorded during the period identified.

Accounting standards require an annual evaluation of goodwill for impairment using various estimates and assumptions. The Bank typically performs its evaluation of goodwill for impairment at year end, as of December 31. Management was not aware of any facts, circumstances or events during the third quarter that indicated that goodwill might be impaired.

Investment Securities. Management assesses at each reporting date whether there is an impairment on the Bank's investment securities. All individual securities that are in an unrealized loss position at each reporting date are examined for impairment. For AFS debt securities in an unrealized loss position, the Bank first assesses whether it intends to sell, or is more likely than not that it will be required to sell the security before recovery of its amortized cost basis. If the Bank intends to sell the security or it is more likely than not that the Bank will be required to sell the security before recovering its cost basis, the entire impairment loss would be recognized in earnings. If the Bank does not intend to sell the security and it is not more likely that the Bank will be required to sell the security, the Bank evaluates whether the decline in fair value has resulted from credit losses or other factors. In making this assessment, management considers the extent to which fair value is less than amortized costs, any changes to the rating of the security by a rating agency, and adverse conditions specifically related to the security, among other factors. If this assessment indicates that a credit loss exists, the present value of cash flows expected to be collected from the security are compared to the amortized cost basis of the security. Projected cash flows are discounted by the current effective interest rate. If the present value of cash flows expected to be collected is less than the amortized cost basis, a credit loss exists and an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. The remaining impairment related to all other factors, the difference between the present value of the cash flows expected to be collected and fair value, is recognized as a charge to AOCI.

Changes in the allowance for credit losses are recorded as provision for (or reversal of) credit loss expense. Losses are charged against the allowance when management believes the non-collectability of an AFS security is confirmed or when either of the criteria regarding intent of requirement to sell is met.

Financial Summary
(Dollars in thousands except per share data)

	As of and for the Three Months Ended		As of and for the Nine Months Ended	
	September 30, 2021 (Unaudited)	September 30, 2020 (Unaudited)	September 30, 2021 (Unaudited)	September 30, 2020 (Unaudited)
Statement of Income Data:				
Net interest income	\$ 9,585	\$ 7,740	\$ 27,751	\$ 21,439
Provision for credit losses (5)	-	500	335	1,600
Non-interest income	1,359	1,188	3,651	3,811
Non-interest expense	5,550	4,234	15,427	12,872
Provision for income taxes	1,598	1,240	4,629	3,190
Net income	<u>\$ 3,796</u>	<u>\$ 2,954</u>	<u>\$ 11,011</u>	<u>\$ 7,588</u>
Selected per Common Share Data:				
Basic earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25
Diluted earnings per common share	\$ 0.63	\$ 0.49	\$ 1.81	\$ 1.25
Dividend per share	\$ 0.12	\$ 0.12	\$ 0.36	\$ 0.36
Book value per common share (1)	\$ 13.51	\$ 12.10	\$ 13.51	\$ 12.10
Selected Balance Sheet Data:				
Assets	\$ 922,592	\$ 833,808	\$ 922,592	\$ 833,808
Loans, net (5)	792,504	726,859	792,504	726,859
Deposits	749,007	688,026	749,007	688,026
Average assets	898,680	830,976	886,794	771,638
Average earning assets	881,444	814,013	870,288	754,749
Average shareholders' equity	81,234	73,018	78,109	70,528
Nonperforming loans	416	267	416	267
Total nonperforming assets	416	267	416	267
Troubled debt restructures (accruing)	2,146	2,203	2,146	2,203
Selected Ratios:				
Return on average assets (2)	1.68%	1.41%	1.66%	1.31%
Return on average common shareholders' equity (2)	18.54%	16.05%	18.85%	14.33%
Efficiency ratio (3)	50.71%	47.44%	49.22%	52.81%
Net interest margin (2)	4.31%	3.77%	4.26%	3.78%
Common equity tier 1 capital ratio	9.93%	10.65%	9.93%	10.65%
Tier 1 capital ratio	9.93%	10.65%	9.93%	10.65%
Total capital ratio	11.95%	12.90%	11.95%	12.90%
Tier 1 leverage ratio	8.54%	8.10%	8.54%	8.10%
Common dividend payout ratio (4)	19.20%	24.64%	19.84%	28.80%
Average shareholders' equity to average assets	9.04%	8.79%	8.81%	9.14%
Nonperforming loans to total loans	0.05%	0.04%	0.05%	0.04%
Nonperforming assets to total assets	0.05%	0.03%	0.05%	0.03%
Allowance for credit losses to total loans (5)	1.42%	1.14%	1.42%	1.14%
Allowance for credit losses to total loans excluding PPP (5)*	1.48%	1.31%	1.48%	1.31%
Allowance for credit losses to nonperforming loans (5)	2756.36%	3146.32%	2756.36%	3146.32%

(1) Total shareholders' equity divided by total common shares outstanding.

(2) Annualized.

(3) Non-interest expenses to net interest and non-interest income, net of securities gains.

(4) Common dividends divided by net income available for common shareholders.

(5) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

*** Non-GAAP Financial Measurement:** In addition to results presented in accordance with GAAP, this Form 10-Q contains a non-GAAP (Generally Accepted Accounting Principles) financial measure for the allowance for credit losses to total loans excluding PPP loans. The Bank has presented this non-GAAP financial measure in the report because it believes that it provides useful information to assess the Bank's allowance for credit losses; interest and principal on PPP loans are fully guaranteed by the SBA and are generally not subject to potential loss. This non-GAAP financial measure has inherent limitations, is not required to be uniformly applied, and is not audited. Further, this non-GAAP financial measure should not be considered in isolation or as a substitute for the allowance for credit losses to total loans determined in accordance with GAAP and may not be comparable to similarly titled measures reported by other financial institutions. A reconciliation of this non-GAAP financial measure to the allowance for credit losses to total loans is presented below in the "Allowance for credit losses to total loans excluding PPP" section.

Allowance for credit losses to total loans excluding PPP: At September 30, 2021 the ratio of 1.48% is calculated by dividing the allowance for credit losses on loans of \$11,453,000 by loans receivable of \$803,957,000 less PPP loans of \$32,126,000. At September 30, 2020, the ratio of 1.31% is calculated by dividing the allowance for loan losses of \$8,393,000 by loans receivable of \$735,252,000 less PPP loans of \$96,710,000.

Results of Operations

Three and nine months ended September 30, 2021 and September 30, 2020

The Bank's primary source of income is net interest income, which is the difference between interest income and fees derived from earning assets and interest paid on liabilities which fund those assets. Net interest income, expressed as a percentage of total average interest earning assets, is referred to as the net interest margin. The Bank's net interest income is affected by changes in the volume and mix of interest earning assets and interest-bearing liabilities. It is also affected by changes in yields earned on interest earning assets and rates paid on interest bearing deposits and other borrowed funds. The Bank also generates non-interest income, including transactional fees, service charges, office lease income and gains and losses on loans and investment securities. Non-interest expenses consist primarily of employee compensation and benefits, occupancy and equipment expenses and other operating expenses. The Bank's results of operations are also affected by its provision for credit losses. Results of operations may also be significantly affected by other factors including general economic and competitive conditions, natural disasters such as wildfires and earthquakes, interruptions of utility service in our markets for sustained periods, pandemics such as COVID-19, mergers and acquisitions of other financial institutions within the Bank's market area, changes in market interest rates, government policies, and actions of regulatory agencies.

The Bank has been actively engaged in responding to the COVID-19 pandemic since March 2020. As of September 30, 2021, all branches and lending offices remain open to serve our local communities and include strict social distancing protocols to ensure the safety of anyone entering a branch.

From the onset of the pandemic, preventing the spread of COVID and protecting the health and safety of our employees, customers, and the communities we serve has been one of the Bank's highest priorities. The Bank has implemented sanitation, social distancing, and safety procedures and employees receive regular communication and training regarding these procedures. Many employees work from home and the Bank relies on phone, email, and video conferencing as the primary form of communication. The Bank has been complying with County, State and Federal requirements, including CDC guidance, as it pertains to all "stay at home" orders, travel advisories, social distancing, wearing masks, frequent hand sanitizing, regular cleaning of workspaces and common areas, and a daily prework health questionnaire.

The Bank has been providing payment relief to borrowers with hardship requests. As of September 30, 2021, one loan totaling \$992,000 or 0.1% of the loan portfolio excluding PPP loans was in principal and interest deferral. The CARES Act provided guidance around the modification of loans as a result of the COVID-19 pandemic, which outlined that short-term modifications made on a good faith basis to borrowers who were current (less than 30 days past due at time of modification) are not TDRs. In accordance with this guidance, the loan deferral was less than 30 days past due at time of modification and does not qualify as a TDR. This deferral has a loan to value of 56% and is real estate secured.

The Bank has also been participating in the Small Business Administration's ("SBA's") Paycheck Protection Program ("PPP") under the CARES Act. PPP loans have up to five-year terms and earn interest at 1%. In addition, the Bank receives a fee of 1%-5% from the SBA based on the loan amount, which is amortized into interest income over the life of the loan. These loans are fully guaranteed by the SBA and may be forgiven by the SBA if they meet certain requirements, in accordance with the terms of the program. The Bank is participating in both PPP Round 1 and PPP Round 2; as of September 30, 2021 the Bank funded over \$134,000,000 of PPP loans to its customers (approximately \$97,000,000 of PPP Round 1 loans in 2020 and \$37,000,000 of PPP Round 2 loans in 2021).

On October 8, 2020, the SBA released a streamlined forgiveness application for PPP loans totaling \$50,000 or less. Through September 30, 2021, the Bank received \$105,053,000 in principal SBA forgiveness payments for PPP Round 1 and PPP Round 2 loans.

Net Income

A summary of the net income and annualized ratios are as follows:

(Dollars in thousands)	Three Months Ended			Nine Months Ended		
	September 30, 2021	September 30, 2020	Change	September 30, 2021	September 30, 2020	Change
Net income	\$ 3,796	\$ 2,954	\$ 842	\$ 11,011	\$ 7,588	\$ 3,423
Earnings per diluted share	\$ 0.63	\$ 0.49	\$ 0.14	\$ 1.81	\$ 1.25	\$ 0.56
Annualized return on average assets	1.68%	1.41%	0.27%	1.66%	1.31%	0.35%
Annualized return on average common shareholders' equity	18.54%	16.05%	2.49%	18.85%	14.33%	4.52%

Net Interest Income and Net Interest Margin

Net interest income increased \$1,845,000 or 24% to \$9,585,000 for the third quarter of 2021 compared to \$7,740,000 for the same quarter of 2020. The annualized net interest margin was 4.31% for the third quarter of 2021, compared to 3.77% for the same period of 2020.

Average earning assets increased 8% to \$881,444,000 for the third quarter of 2021, as compared to \$814,013,000 for the same quarter of 2020. The annualized yield on average earning assets was 4.77% and the annualized cost of average interest-bearing liabilities was 0.69% for the third quarter of 2021, as compared to the annualized yield on average earning assets of 4.47% and annualized cost of interest-bearing liabilities of 1.02% for the same quarter of 2020.

The increase in net interest income for the quarter was primarily attributable to an increase in the loan portfolio volume due to organic loan growth and recording fees, net of costs, from PPP Round 1 loan forgiveness. The Bank is also experiencing growth in its net interest margin from CD's maturing and repricing at lower rates, and an increase in low-cost, non-maturing deposit volume.

Interest income increased to \$10,601,000 in the third quarter of 2021 compared to \$9,170,000 in the third quarter of 2020, an increase of 16%. The increase in interest income is primarily attributable to \$1,036,000 from increases in income, net of fees, due to the Paycheck Protection Program ("PPP") loans and \$370,000 from increases in loan balances. The fees collected from all SBA PPP loans are amortized over the life of the loan and upon forgiveness the remaining fee income, net of cost, is taken into interest income. In the third quarter of 2021, the Bank recorded \$528,000 in PPP fees net of costs compared to \$857,000 at September 30, 2020. The Bank has \$565,000 in remaining PPP fees net of costs left to amortize at September 30, 2021.

Interest expense for the three months ended September 30, 2021, was \$1,016,000, a decrease of \$414,000 from \$1,430,000 for the three months ended September 30, 2020. Interest expense on deposits for the three months ended September 30, 2021 and 2020, was \$720,000 and \$1,138,000, respectively. The average cost of deposits, including the impact of noninterest bearing deposits, for the three months ended September 30, 2021, was 0.39%, compared to 0.66% for the three months ended September 30, 2020. The decrease in the cost of funds between the two periods was the result of the decrease in the benchmark interest rates by the Federal Reserve during 2020, the renewal of maturing time deposits at lower rates, and the increase in average noninterest bearing deposits related to PPP borrowers leaving the borrowed funds on deposit at the Bank in noninterest bearing accounts during the three months ended September 30, 2021.

The following table presents condensed average balance sheet information for the Bank, together with interest rates earned and paid on the various sources and uses of its funds for each of the periods presented. Average balances are based on daily average balances. Nonaccrual loans are included in loans with any interest collected reflected on a cash basis.

	Three Months Ended September 30, 2021			Three Months Ended September 30, 2020		
	Average Balance	Interest Income/ Expense	Average Rate (4)	Average Balance	Interest Income/ Expense	Average Rate (4)
(Dollars in thousands)						
Assets						
Interest earning assets:						
Interest-bearing deposits with banks	\$ 24,302	\$ 11	0.18%	\$ 33,216	\$ 10	0.12%
Taxable investment securities	66,006	360	2.16%	59,019	364	2.45%
Dividends on FHLB Stock	4,320	71	6.52%	3,429	43	4.98%
Loans, net of unearned income (1)	786,816	10,159	5.12%	718,349	8,753	4.83%
Total earning assets/interest income	<u>881,444</u>	<u>10,601</u>	<u>4.77%</u>	<u>814,013</u>	<u>9,170</u>	<u>4.47%</u>
Non-earning assets	28,721			25,027		
Allowance for credit losses (5)	<u>(11,485)</u>			<u>(8,064)</u>		
Total assets	<u>\$ 898,680</u>			<u>\$ 830,976</u>		
Liabilities and Shareholders' Equity						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand deposits	\$ 117,601	\$ 46	0.16%	\$ 76,899	\$ 32	0.17%
Savings and money market	203,438	290	0.57%	169,697	306	0.72%
Time deposits	196,370	384	0.78%	242,800	800	1.31%
FHLB advances	60,876	202	1.32%	58,792	198	1.34%
Subordinated Debt	5,885	94	6.34%	5,870	94	6.35%
Total interest-bearing liabilities/interest exp	<u>584,170</u>	<u>1,016</u>	<u>0.69%</u>	<u>554,058</u>	<u>1,430</u>	<u>1.02%</u>
Non interest-bearing deposits	228,623			200,076		
Other liabilities	4,653			3,824		
Total liabilities	<u>817,446</u>			<u>757,958</u>		
Shareholders' equity	<u>81,234</u>			<u>73,018</u>		
Total liabilities and shareholders' equity	<u>\$ 898,680</u>			<u>\$ 830,976</u>		
Net interest income and margin (2)		<u>\$ 9,585</u>	4.31%		<u>\$ 7,740</u>	3.77%
Net interest spread (3)			4.08%			3.45%

(1) Average balances on loans outstanding include non-performing loans. The net amortization of deferred fees on loans included in interest income was \$515,000 and \$467,000 for the three months ended September 30, 2021 and 2020.

(2) Net interest margin is computed by dividing net interest income by average total earning assets.

(3) Net interest spread is the difference between the average rate earned on average total earning assets and the average rate paid on average total interest-bearing liabilities.

(4) Annualized.

(5) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

	Nine Months Ended September 30, 2021			Nine Months Ended September 30, 2020		
(Dollars in thousands)	Average Balance	Interest Income/ Expense	Average Rate (4)	Average Balance	Interest Income/ Expense	Average Rate (4)
Assets						
Interest earning assets:						
Interest-bearing deposits with banks	\$ 29,829	\$ 25	0.11%	\$ 27,006	\$ 61	0.30%
Taxable investment securities	67,640	1,139	2.25%	57,715	1,126	2.60%
Dividends on FHLB stock	3,977	176	5.92%	3,394	189	7.42%
Loans, net of unearned income (1)	768,842	29,752	5.17%	666,634	24,903	4.98%
Total earning assets/interest income	<u>870,288</u>	<u>31,092</u>	<u>4.78%</u>	<u>754,749</u>	<u>26,279</u>	<u>4.64%</u>
Non-earning assets	27,955			24,387		
Allowance for credit losses (5)	(11,449)			(7,498)		
Total assets	<u>\$ 886,794</u>			<u>\$ 771,638</u>		
Liabilities and Shareholders' Equity						
Interest-bearing liabilities:						
Deposits:						
Interest-bearing demand deposits	\$ 113,350	\$ 139	0.16%	\$ 73,821	\$ 91	0.16%
Savings and money market	204,084	944	0.62%	161,972	968	0.80%
Time deposits	207,850	1,388	0.89%	222,797	2,868	1.71%
FHLB advances	54,832	589	1.44%	59,516	632	1.41%
Subordinated Debt	5,881	281	6.39%	5,867	281	6.38%
Total interest-bearing liabilities/interest exp	<u>585,997</u>	<u>3,341</u>	<u>0.76%</u>	<u>523,973</u>	<u>4,840</u>	<u>1.23%</u>
Non interest-bearing deposits	218,524			173,833		
Other liabilities	4,164			3,304		
Total liabilities	<u>808,685</u>			<u>701,110</u>		
Shareholders' equity	78,109			70,528		
Total liabilities and shareholders' equity	<u>\$ 886,794</u>			<u>\$ 771,638</u>		
Net interest income and margin (2)		<u>\$ 27,751</u>	4.26%		<u>\$ 21,439</u>	3.78%
Net interest spread (3)			4.02%			3.41%

(1) Average balances on loans outstanding include non-performing loans. The net amortization of deferred fees on loans included in interest income was \$1,905,000 and \$652,000 for the nine months ended September 30, 2021 and 2020.

(2) Net interest margin is computed by dividing net interest income by average total earning assets.

(3) Net interest spread is the difference between the average rate earned on average total earning assets and the average rate paid on average total interest-bearing liabilities.

(4) Annualized.

(5) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The following tables show the change in interest income and interest expense and the amount of change attributable to variances in volume and rates. The unallocated change in rate or volume variance has been allocated between the rate and volume variances in proportion to the absolute dollar amount of the change of each.

Volume and Yield/Rate Variances
Comparison of the Three Months Ended
September 30, 2021 to September 30, 2020

(Dollars in thousands)	Change Due to		
	Net	Volume	Yield/Rate
Interest income:			
Interest-bearing deposits with banks	\$ 1	\$ (2)	\$ 3
Taxable investment securities	(4)	41	(45)
Dividends on FHLB stock	28	13	15
Loans, net	1,405	865	540
Total interest income	1,430	917	513
Interest expense:			
Interest-bearing demand deposits	\$ 14	\$ 16	\$ (2)
Savings and money market	(16)	55	(71)
Time deposits	(416)	(173)	(243)
FHLB advances	4	7	(3)
Subordinated Debt	-	-	-
Total interest expense	(414)	(95)	(319)
Increase in net interest income	\$ 1,844	\$ 1,012	\$ 832

Volume and Yield/Rate Variances
Comparison of the Nine Months Ended
September 30, 2021 to September 30, 2020

(Dollars in thousands)	Change Due to		
	Net	Volume	Yield/Rate
Interest income:			
Interest-bearing deposits with banks	\$ (36)	\$ 6	\$ (42)
Taxable investment securities	13	179	(166)
Dividends on FHLB stock	(13)	29	(42)
Loans, net	4,848	3,929	919
Total interest income	4,812	4,143	669
Interest expense:			
Interest-bearing demand deposits	\$ 48	\$ 48	\$ -
Savings and money market	(24)	221	(245)
Time deposits	(1,480)	(204)	(1,276)
FHLB advances	(43)	(49)	6
Subordinated Debt	-	1	(1)
Total interest expense	(1,499)	17	(1,516)
Increase (decrease) in net interest income	\$ 6,311	\$ 4,126	\$ 2,185

Provision for Credit Losses

Adjustments to the allowance are made through a charge or credit against income referred to as the provision for credit losses, formerly known as the provision for loan losses. The Bank maintains the allowance for credit losses to absorb expected credit losses associated with the Bank's loan portfolio. Loan write-offs are charged against the allowance for credit losses and recoveries are credited to the allowance; the provision is not directly impacted in either case. The allowance is adjusted periodically to reflect changes in the volume of outstanding loans and estimated losses resulting from life of loan estimates of historical losses which are adjusted for economic forecasts and current conditions.

The Bank's credit policy provides procedures designed to evaluate and assess the credit risk factors associated with the loan portfolio, enable the Bank to assess such credit risk factors prior to granting new loans, evaluate the sufficiency of the allowance for credit losses and maintain the allowance for credit losses at an appropriate level. The Bank conducts an assessment of the allowance for credit losses on a monthly basis and undertakes a more critical evaluation quarterly. At the time of the quarterly review, the Board of Directors will examine and formally approve the adequacy of the allowance. Management estimates the allowance for credit losses using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is maintained at a level sufficient to provide for expected credit losses over the life of the loan based on evaluating historical credit loss experience and making adjustments to historical loss information for differences in the specific risk characteristics in the current loan portfolio. These factors include, among others, changes in the size and composition of the loan portfolio, changes in lending personnel, policies or procedures, differences in value of collateral, concentrations of credit, level of delinquent and nonaccrual loans, migration analysis of historical loss experience and current recoveries from 2009 through 2016, and current economic conditions, including the COVID-19 pandemic.

In response to the impacts caused by the COVID-19 pandemic, particularly following the lockdown beginning in December 2020, the Bank adjusted its qualitative factors to include COVID-19 pandemic economic forecasts to ensure sufficient allowance reserves in the event of a loss. Updates to the Bank's qualitative assumptions include increased risk from higher unemployment, which is partially offset by consideration of existing and proposed Federal stimulus programs, observed market liquidity, and general economic conditions.

There was no provision for credit losses for the three months ended September 30, 2021 and \$335,000 for the nine months ended September 30, 2021 compared to \$500,000 and \$1,600,000 for the three and nine months ended September 30, 2020, respectively. The nonperforming loans to total loans ratio was 0.05% at September 30, 2021 compared to 0.04% at September 30, 2020. The nonperforming loans were primarily secured by real estate with minimal loss prospects based on management's experience. There were gross charge-offs of \$41,000 for the three and nine months ended September 30, 2021 and no charge-offs for the same periods in 2020. There were gross recoveries of \$12,000 and \$27,000 during the three and nine months ended September 30, 2021, respectively, compared to gross recoveries of \$12,000 and \$24,000 for the three and nine months ended September 30, 2020, respectively. See Balance Sheet Activity – Nonperforming Assets and Allowance for Credit Losses for additional discussion.

Future provisions for credit losses are dependent on asset quality trends, loan portfolio growth and the general condition of the economy such as economic conditions caused by the COVID-19 pandemic, the economic impact caused by this disease, and the government's response thereto. The Bank expects more variability in its quarterly provision for credit losses going forward due to the CECL model's sensitivity to changes in the economic forecast.

Non-interest Income

The following are the sources of non-interest income for the periods indicated:

(in thousands)	Three Months Ended			Nine Months Ended		
	September 30, 2021	September 30, 2020	Change	September 30, 2021	September 30, 2020	Change
Service charges on deposit accounts	\$ 227	\$ 201	\$ 26	\$ 638	\$ 593	\$ 45
Rental income	89	89	-	264	264	-
Net gain on loan sales	951	786	165	2,459	1,803	656
Net securities gains	-	3	(3)	56	874	(818)
Other income	92	109	(17)	234	277	(43)
Total non-interest income	<u>\$ 1,359</u>	<u>\$ 1,188</u>	<u>\$ 171</u>	<u>\$ 3,651</u>	<u>\$ 3,811</u>	<u>\$ (160)</u>

The decrease in non-interest income during the nine months ended September 30, 2021 compared to 2020 was due to one-time securities gains from called securities in 2020 which was offset by higher loan sale activity on SBA guaranteed loans in 2021.

Non-interest Expense

The following are the sources of non-interest expense for the periods indicated:

(in thousands)	Three Months Ended			Nine Months Ended		
	September 30, 2021	September 30, 2020	Change	September 30, 2021	September 30, 2020	Change
Salaries and employee benefits	\$ 3,326	\$ 2,573	\$ 753	\$ 9,496	\$ 7,727	\$ 1,769
Occupancy and equipment	394	415	(21)	1,227	1,222	5
Information Technology	409	439	(30)	1,380	1,307	73
Other expenses	1,421	807	614	3,324	2,616	708
Total non-interest expense	<u>\$ 5,550</u>	<u>\$ 4,234</u>	<u>\$ 1,316</u>	<u>\$ 15,427</u>	<u>\$ 12,872</u>	<u>\$ 2,555</u>

Non-interest operating expenses increased \$1,316,000 and \$2,555,000 between the three and the nine month periods of 2021 and 2020, respectively. The increase during these periods was primarily due to an increase in employee incentive pay, a companywide salary market adjustment and an increase in employee and director SAR expense.

Provision for Income Taxes

The Bank accrues income tax expense based on the anticipated annual tax rates during the financial period covered. The provision for income taxes for Federal and State corporate income tax and effective rates for the three and nine months ended September 30, 2021 was \$1,598,000 and \$4,629,000 (29.6%) compared to \$1,240,000 and \$3,190,000 (29.6%) for the same periods in 2020.

Balance Sheet Activity

At September 30, 2021 and December 31, 2020

Investment Portfolio

Securities classified as available-for-sale for accounting purposes are recorded at their fair value on the balance sheet. Available-for-sale (AFS) investment securities carried at fair value totaled \$68,803,000 and amortized cost of \$68,507,000 at September 30, 2021 and comprised 7.5% of total assets. The Bank had no investment securities classified as HTM at September 30, 2021 or December 31, 2020. At December 31, 2020, investment securities comprised 7.8% of total assets with AFS investments at a fair value of \$67,952,000 and amortized cost of \$66,335,000. Changes in the fair

value of AFS securities (e.g., unrealized holding gains or losses) are reported as "other comprehensive income (loss)," net of tax, and carried as accumulated other comprehensive income or loss, net of tax, within shareholders' equity until realized, unless any declines in value below amortized cost are the result of impairment.

There were \$24,185,000 in bonds purchased during the nine months ended September 30, 2021, \$21,909,000 in bonds called or matured and no bonds sold. For the nine months ended September 30, 2020, there were \$56,651,000 in bonds purchased, \$60,647,000 in bonds were called or matured and no bonds sold. There were net gains of \$56,000 on the called bonds for the nine months ended September 30, 2021. There were net gains of \$874,000 on the called bonds for the nine months ended September 30, 2020.

The Bank utilizes the investment portfolio to manage liquidity and attract funding that requires collateralization. At September 30, 2021, investment securities with a fair value of \$6,876,000 were pledged to secure public deposits and represented 10% of the investment portfolio. At December 31, 2020, investment securities with a fair value of \$5,012,000, or 7% of the investment portfolio, were pledged. At September 30, 2021 investment securities with a fair value of \$36,897,000 were callable within one year.

The Bank does not own securities of any single issuer (other than U.S. Government agencies) whose aggregate book value was in excess of 10% of the Bank's total shareholders' equity at the time of purchase.

Loan Portfolio

The following table shows the composition of the loan portfolio by amount, percentage of total loans for each major loan category and the dollar volume and percentage change between the dates indicated.

(in thousands)	September 30, 2021	%	December 31, 2020	%	Net Change	Percent Change
Commercial & agricultural (1)	\$ 168,563	21.0%	\$ 191,762	25.4%	\$ (23,199)	(12.1)%
Real estate - commercial	464,871	57.8%	420,384	55.7%	44,487	10.6%
Real estate - construction and land	56,895	7.1%	35,444	4.7%	21,451	60.5%
Real estate - single family	62,519	7.8%	60,633	8.0%	1,886	3.1%
Real estate - multifamily	51,103	6.4%	46,574	6.2%	4,529	9.7%
Consumer & lease financing	6	0.0%	24	0.0%	(18)	(75.0)%
	<u>803,957</u>	<u>100%</u>	<u>754,821</u>	<u>100%</u>	<u>49,136</u>	<u>6.5%</u>
<u>LESS:</u>						
Allowance for Credit Losses (2)	<u>(11,453)</u>		<u>(8,882)</u>		<u>(2,571)</u>	28.9%
Total Loans, Net	<u>\$ 792,504</u>		<u>\$ 745,939</u>		<u>\$ 46,565</u>	6.2%

(1) Includes loans secured by farmland. Also includes all PPP loans, totaling \$32,126 as of September 30, 2021 and \$69,583 as of December 31, 2020.

(2) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

Gross loans increased \$49,136,000 (6.5%) to \$803,957,000 at September 30, 2021 from December 31, 2020. The increase was predominantly in the real estate – construction and land and real estate - commercial loan categories.

At September 30, 2021, the Bank had approximately \$127,126,000 in undisbursed loan commitments, of which approximately \$42,119,000 were commercial and agricultural and \$82,136,000 related to real estate loan types. At December 31, 2020, the Bank had approximately

\$103,168,000 in undisbursed loan commitments, of which approximately \$47,067,000 were commercial and agricultural and \$56,082,000 related to real estate loan types.

Nonperforming Assets

Nonperforming assets consist of nonperforming loans and other real estate owned. Nonperforming loans are those for which the borrower fails to perform under the terms of the obligation and consist of nonaccrual loans and accruing loans past due 90 days or more.

The following are the nonperforming assets for the respective periods:

(in thousands)	September 30, 2021	December 31, 2020
Nonaccrual loans	\$ 416	\$ 264
Accruing loans past due 90 days or more	-	-
Total nonperforming loans	416	264
Other real estate owned	-	-
Total nonperforming assets	<u>\$ 416</u>	<u>\$ 264</u>
Nonperforming loans to total loans	0.05%	0.03%
Nonperforming assets to total assets	0.05%	0.03%
Allowance for credit losses to nonperforming loans (1)	2756.36%	3369.08%

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The \$416,000 in nonaccrual loans consist of three loans and are primarily secured by real estate collateral. The nonperforming loans represent 0.05% of total assets at September 30, 2021.

Loans that are classified as TDRs were \$2,146,000 at September 30, 2021, of which all were considered performing loans. Loans that are classified as TDRs were \$2,189,000 at December 31, 2020, of which all were considered performing loans.

There was no other real estate owned (OREO) at September 30, 2021 or December 31, 2020.

Allowance for Credit Losses

The Bank's processes for determining the adequacy of the allowance for credit losses, formerly known as the allowance for loan losses, are set forth in a formal credit policy. Loans are evaluated on a collective pool basis with similar risk characteristics and the allowance for credit losses is calculated using life of loan historical losses adjusted for economic forecasts and current conditions. The allowance for credit losses was \$11,453,000 at September 30, 2021 compared to the allowance for loan losses of \$8,882,000 at December 31, 2020. Along with the adoption of CECL on January 1, 2021 which resulted in an increase of \$2,250,000 in the allowance for credit losses, most of the increase in 2021 was due to the increasing downgrades in the deferred portfolio following the lockdown that began in December 2020.

The Bank maintains the allowance for credit losses to absorb expected credit losses associated with the Bank's loan portfolio. Additions to the allowance for credit losses are established through a provision for credit losses on its statement of income. All loans which are judged to be

uncollectible are charged against the allowance while any recoveries are credited to the allowance. The Bank's policy is to charge off any known losses at the time of determination. Any unsecured loan more than 90 days delinquent in payment of principal or interest and not in the process of collection is charged off in total. Collateral-dependent loans are individually evaluated for impairment to determine the ultimate loss potential to the Bank subsequent to the liquidation of collateral. In those cases where management believes the Bank is inadequately protected, a charge off will generally be made to reduce the loan balance to a level equal to the liquidation value of the collateral, unless management believes the collateral deficiency may be overcome by borrower cash flows.

The Bank's credit policy provides procedures designed to evaluate and assess the credit risk factors associated with the loan portfolio, enable the Bank to assess such credit risk factors prior to granting new loans, evaluate the sufficiency of the allowance for credit losses and maintain the allowance for credit losses at an appropriate level. The Bank conducts an assessment of the allowance for credit losses on a monthly basis and undertakes a more critical evaluation quarterly. At the time of the quarterly review, the Board of Directors examine and formally approve adequacy of the allowance. Management estimates the allowance for credit losses using relevant information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The allowance for credit losses is maintained at a level sufficient to provide for expected credit losses over the life of the loan based on evaluating historical credit loss experience and making adjustments to historical loss information for differences in the specific risk characteristics in the current loan portfolio. These factors include, among others, changes in the size and composition of the loan portfolio, changes in lending personnel, policies or procedures, differences in value of collateral, concentrations of credit, level of delinquent and nonaccrual loans, migration analysis of historical loss experience and current recoveries from 2009 through 2016, and current economic conditions, including COVID-19 pandemic.

In addition to the allowance for credit losses, the Bank maintains a reserve for losses for undisbursed loan commitments which is reported in other liabilities on the balance sheets. This reserve was \$536,000 as of September 30, 2021 and \$362,000 as of December 31, 2020.

The following table summarizes the activity in the Allowance for Credit Losses during the periods indicated.

(Dollars in thousands)	Nine Months Ended September 30, 2021	Year Ended December 31, 2020
Balance at beginning of period	\$ 8,882	\$ 6,769
Charge-offs:		
Commercial & agricultural	(41)	(20)
Real estate - commercial	-	-
Real estate - construction and land	-	-
Real estate - single family	-	-
Real estate - multifamily	-	-
Consumer & lease financing	-	-
Total loans charged-off	<u>(41)</u>	<u>(20)</u>
Recoveries:		
Commercial & agricultural	27	33
Real estate - commercial	-	-
Real estate - construction and land	-	-
Real estate - single family	-	-
Real estate - multifamily	-	-
Consumer & lease financing	-	-
Total recoveries	<u>27</u>	<u>33</u>
Net loans (charged-off) recovered	(14)	13
Impact of CECL Adoption (2)	2,250	-
Provision for credit losses (2)	335	2,100
Allowance for credit losses - end of period (2)	<u>\$ 11,453</u>	<u>\$ 8,882</u>
Loans:		
Average loans outstanding during period, net of unearned income	\$ 768,842	\$ 687,333
Total loans at end of period, net of unearned income	\$ 803,957	\$ 754,821
Ratios:		
Net loans recovered to average net loans (1)	0.00%	0.00%
Net loans recovered to total loans (1)	0.00%	0.00%
Allowance for credit losses to average net loans (2)	1.49%	1.29%
Allowance for credit losses to total loans (2)	1.42%	1.18%
Allowance for credit losses to total loans excluding PPP (2)*	1.48%	1.30%
Net loans (charged-off) recovered to provision for credit losses (2)	(4.18)%	0.62%

(1) Annualized

(2) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

*** Non-GAAP Financial Measurement:** In addition to results presented in accordance with GAAP, this Form 10-Q contains a non-GAAP (Generally Accepted Accounting Principles) financial measure for the allowance for credit losses to total loans excluding PPP loans. The Bank has presented this non-GAAP financial measure in the report because it believes that it provides useful information to assess the Bank's allowance for credit losses; interest and principal on PPP loans are fully guaranteed by the SBA and are generally not subject to potential loss. This non-GAAP financial measure has inherent limitations, is not required to be uniformly applied, and is not audited. Further, this non-GAAP financial measure should not be considered in isolation or as a substitute for the allowance for credit losses to total loans determined in accordance with GAAP and may not be comparable to similarly titled measures reported by other financial institutions. A reconciliation of this non-GAAP financial measure to the allowance for credit losses to total loans is presented below in the "Allowance for credit losses to total loans excluding PPP" section.

	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
	(In thousands)				
Allowance for Credit Losses (ACL) on loans to Loans receivable, excluding SBA PPP loans					
Allowance for credit losses on loans (1)	\$ 11,453	\$ 11,482	\$ 11,476	\$ 8,882	\$ 8,393
Loans receivable (GAAP)	\$ 803,957	\$ 765,461	\$ 761,416	\$ 754,820	\$ 735,252
Excluding SBA PPP loans	32,126	48,166	32,032	69,583	96,710
Loans receivable, excluding SBA PPP (non-GAAP)	<u>\$ 771,831</u>	<u>\$ 717,295</u>	<u>\$ 729,384</u>	<u>\$ 685,237</u>	<u>\$ 638,542</u>
ACL on loans to Loans receivable (GAAP)	1.42%	1.50%	1.51%	1.18%	1.14%
ACL on loans to Loans receivable, excluding SBA PPP loans (non-GAAP)	1.48%	1.60%	1.57%	1.30%	1.31%

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

Allocation of Allowance for Credit Losses

(in thousands)	September 30, 2021		December 31, 2020	
	Allowance Allocation (1)	Amount of Category Loans to Total Loans	Allowance Allocation (1)	Amount of Category Loans to Total Loans
Commercial & agricultural	\$ 677	21.0%	\$ 989	25.4%
Real estate - commercial	5,163	57.8%	4,942	55.7%
Real estate - construction and land	3,936	7.1%	1,292	4.7%
Real estate - single family	627	7.8%	404	8.0%
Real estate - multifamily	1,050	6.4%	599	6.2%
Consumer & lease financing	-	0.0%	1	0.0%
Unallocated	-		655	
Total	<u>\$ 11,453</u>	<u>100%</u>	<u>\$ 8,882</u>	<u>100%</u>

(1) Allowance in 2021 reported using current expected credit loss ("CECL") method, all 2020 and prior periods' allowance are reported in accordance with previous GAAP using the incurred loss method.

The allowance allocation is highly dependent on the current loan balance, net charge-off rate, and contractual loan terms, adjusted for expected prepayments when appropriate. The specific loan pools evaluated at one period versus another can result in variations in the allocations. The increase in allowance allocated to real estate - commercial, real estate - construction and land, and real estate - multifamily loans for the nine months ended September 30, 2021 was attributable to the increase in the amount of loans in each category. The decline in allowance allocated to real estate - commercial and real estate - single family loans was due to the decline in loans with specific allocations.

In 2020, prior to the CECL adoption of the allowance for credit losses estimate, management would add an unallocated component to the allowance for loan losses to account for the imprecision that is inherent in the estimate. The unallocated amount in 2020 reflects observed external and Bank-specific factors and is reviewed by the Internal Asset Review Committee and the Board of Directors, in conjunction with their quarterly approval process. Beginning in 2021, under the allowance for credit losses estimate model, the Bank specifically reserves by loan and will not have an unallocated component.

Deposits

At September 30, 2021, the Bank had a deposit mix of 26% in time deposits, 28% in money market and savings accounts, and 46% in demand accounts. At December 31, 2020, the Bank had a deposit

mix of 31% in time deposits, 29% in money market and savings accounts, and 40% in demand accounts.

The following table sets forth the maturities of time deposits of \$100,000 or more outstanding at September 30, 2021 and December 31, 2020.

Maturity of Time Deposits of \$100,000 or More

(in thousands)	<u>September 30, 2021</u>	<u>December 31, 2020</u>
Time deposits of \$100,000 or more maturing in:		
Three months or less	\$ 26,655	\$ 34,965
Over three through six months	40,568	26,112
Over six to twelve months	19,028	30,204
Over twelve months	23,667	33,458
Total time deposits of \$100,000 or more	<u>\$ 109,918</u>	<u>\$ 124,739</u>

At September 30, 2021, the Bank had \$58,266,000 in wholesale brokered deposits compared to \$77,430,000 at December 31, 2020.

The Bank also obtains time deposits through an internet listing service. These deposits are primarily from other financial institutions. There were \$20,148,000 and \$24,438,000 of internet obtained deposits at September 30, 2021 and December 31, 2020, respectively.

Shareholder's Equity

Total shareholders' equity increased \$6,354,000 to \$81,983,000 at September 30, 2021 compared to \$75,629,000 at December 31, 2020. The increase in shareholders' equity was primarily a result of the \$11,011,000 increase in net income for the third quarter of 2021 offset by the adoption of CECL on January 1, 2021 which resulted in a \$2,250,000 increase to the allowance for credit losses and a \$1,575,000 reduction to shareholders' equity, net of tax, \$930,000 decrease in accumulated other comprehensive income, primarily from a reduction in unrealized gains on securities available-for-sale, net of tax, and \$2,185,000 payout of cash dividends.

Liquidity and Capital Resources

Maintenance of adequate liquidity requires that sufficient resources be available at all times to meet cash flow requirements of the Bank. Liquidity in a banking institution is required primarily to provide for deposit withdrawals and the credit needs of customers and to take advantage of investment opportunities as they arise. A bank may achieve desired liquidity from both assets and liabilities. Cash and deposits held in other banks, Federal funds sold, other short-term investments, maturing loans and investments, payments of principal and interest on loans and investments, and potential loan and investment securities sales are sources of asset liquidity. Deposit growth and access to credit lines established with correspondent banks, primarily with the FHLB, FRB, and access to brokered certificates of deposit are sources of liability liquidity. The Bank reviews its liquidity position on a regular basis based upon its current position and expected trends of loans and deposits. Management believes that the Bank maintains adequate sources of liquidity to meet its liquidity needs.

The Bank can borrow from the Federal Reserve Discount Window by pledging investment securities or loans. The Bank is eligible to pledge the value of its unpledged agency securities at an amount that is dependent on the value of the security. As of September 30, 2021, the value of the

unpledged agencies that are eligible to be pledged to the Federal Reserve were \$29,507,000. As of September 30, 2021, \$0 of securities were pledged to the Federal Reserve.

The Bank's liquid assets, defined as cash and cash equivalents, deposits with banks, Federal funds sold and the market value of unpledged available-for-sale investment securities, totaled \$99,699,000 and constituted 11% of total assets at September 30, 2021 compared to \$79,220,000 or 10% of total assets at September 30, 2020.

At September 30, 2021 the Bank had \$264,592,000 in borrowing lines of credit from the FHLB, FRB, and correspondent banks with \$80,000,000 in FHLB outstanding advances. At December 31, 2020, the lines of credit available were \$244,356,000 with \$53,500,000 in FHLB advances outstanding.

Cash was primarily provided in the first nine months of 2021 by \$58,687,000 increase in demand, savings and money market deposits primarily from the PPP loan program retaining deposits at the Bank, \$21,909,000 in call and maturities of investment securities and \$30,634,000 in proceeds from SBA loan sales. Cash was used in the first nine months of 2021 to fund \$72,924,000 of loan originations (net of repayments), purchase \$24,185,000 in new investment securities and \$35,975,000 in matured certificates of deposits (net of new certificates of deposits).

Cash was primarily provided in the first nine months of 2020 by \$98,983,000 increase in demand, savings and money market deposits primarily from the PPP loan program retaining deposits at the Bank, \$60,647,000 in call and maturities of investment securities, \$46,000,000 in FHLB long term advances, \$27,660,000 in proceeds from SBA loan sales, and \$15,206,000 increase in certificate of deposits. Cash was used in the first nine months of 2020 to fund \$174,610,000 of loan originations which includes \$97,000,000 of PPP loans, purchase \$56,651,000 in new investment securities and payoff \$30,300,000 in FHLB short term advances.

The Bank has been participating in the Paycheck Protection Program ("PPP") and has funded over \$134,000,000 of PPP loans to its customers (approximately \$97,000,000 of PPP Round 1 loans in 2020 and \$37,000,000 of PPP Round 2 loans in 2021). The PPP loans are in addition to the Bank's existing organic loan growth goals. The Bank has retained much of PPP loans funded in lower-cost, non-maturing deposit accounts at the Bank; this increased volume in lower costing deposits has greatly improved the Bank's liquidity position and net interest margin. The Bank did not access the Federal Reserve's PPP Liquidity Facility (PPPLF) program which uses term financing backed by the Bank's PPP loans has been made available to the Bank; the Bank has consistently maintained sufficient liquidity and availability to secondary liquidity at the FHLB and FRB at comparable rates.

Additional information on the Bank's cash flows can be reviewed in the *Statement of Cash Flows* in Part I, Item 1 of this report.

The following table presents the capital ratios for Summit State Bank and the correspondent regulatory minimum requirements:

(in thousands)	September 30, 2021		December 31, 2020	
	Amount	Ratio	Amount	Ratio
<u>Common Equity Tier 1 Capital Ratio</u>				
Summit State Bank	\$ 76,308	9.9%	\$ 68,758	10.1%
Minimum requirement with capital conservation buffer	\$ 53,801	7.0%	\$ 47,899	7.0%
Minimum requirement for "Well-Capitalized" institution	\$ 49,958	6.5%	\$ 44,478	6.5%
Minimum regulatory requirement	\$ 34,586	4.5%	\$ 30,792	4.5%
<u>Tier 1 Capital Ratio</u>				
Summit State Bank	\$ 76,308	9.9%	\$ 68,758	10.1%
Minimum requirement with capital conservation buffer	\$ 65,329	8.5%	\$ 58,163	8.5%
Minimum requirement for "Well-Capitalized" institution	\$ 61,486	8.0%	\$ 54,742	8.0%
Minimum regulatory requirement	\$ 46,115	6.0%	\$ 41,056	6.0%
<u>Total Capital Ratio</u>				
Summit State Bank	\$ 91,832	12.0%	\$ 83,196	12.2%
Minimum requirement with capital conservation buffer	\$ 80,701	10.5%	\$ 71,848	10.5%
Minimum requirement for "Well-Capitalized" institution	\$ 76,858	10.0%	\$ 68,427	10.0%
Minimum regulatory requirement	\$ 61,486	8.0%	\$ 54,742	8.0%
<u>Tier 1 Leverage Ratio</u>				
Summit State Bank	\$ 76,308	8.5%	\$ 68,758	8.2%
Minimum requirement for "Well-Capitalized" institution	\$ 44,661	5.0%	\$ 42,158	5.0%
Minimum regulatory requirement	\$ 35,729	4.0%	\$ 33,727	4.0%

The Bank's capital is supplemented through the retention of net income less dividends paid. The Bank's common dividend declared on October 26, 2021 is \$0.12 per share or \$729,000.

For banking organizations that experience a reduction in retained earnings from the adoption of CECL, a Bank has the option to elect a phase-in approach for up to 3 years of the "day 1" adverse impact to regulatory capital. The Bank has elected to fully phase-in the entire impact to regulatory capital on the first day of the adoption, January 1, 2021.

Impact of Inflation

The primary impact of inflation on the Bank is its effect on interest rates. The Bank's primary source of income is net interest income, which is affected by changes in interest rates. The Bank attempts to limit the impact of inflation on its net interest margin through management of rate-sensitive assets and liabilities and analyses of interest rate sensitivity. The effect of inflation on premises and equipment as well as on non-interest expenses has not been significant for the periods presented.

Item 3 Quantitative and Qualitative Disclosures about Market Risk

Proper management of the rate sensitivity and maturities of assets and liabilities is required to provide an optimum and stable net interest margin. Interest rate sensitivity spread management is an important tool for achieving this objective and for developing ways in which to improve profitability. Management has assessed its market risk at September 30, 2021 and believes that there has been no material change in its liability-sensitive position since December 31, 2020.

The Bank constantly monitors earning asset and deposit levels, developments and trends in interest rates, liquidity, capital adequacy and marketplace opportunities. Management responds to all of these to protect and possibly enhance net interest income while managing risks within acceptable levels as set forth in the Bank's policies. In addition, alternative business plans and transactions are contemplated for their potential impact. This process is known as asset/liability management and is carried out by changing the maturities and relative proportions of the various types of loans, investments, deposits and borrowings in the ways described above. Risks associated with interest rate changes and market risk are managed through the Bank's Interest Rate Risk Management Policy. This policy is reviewed and approved at least annually by the Board. The Board also monitors and establishes target positions for interest rate and market value risks through the Asset Liability Committee of the Board.

The tool most commonly used to manage and analyze the interest rate sensitivity of a bank is known as a computer simulation model. To quantify the extent of risks in both the Bank's current position and transactions it might make in the future, the Bank uses a model to simulate the impact of different interest rate scenarios on net interest income. The hypothetical impact of an interest rate shock for incremental interest rate changes up to +/- 4.00% is modeled quarterly, representing the primary means the Bank uses for interest rate risk management decisions.

In addition to measuring net interest income changes, the Bank also uses the economic value of equity ("EVE") ratio to stress test longer-term interest rate risk exposure on capital. Stress testing EVE will show the impact that fluctuating interest rates will have on the Bank's capital and give insight into the Bank's earning capacity and risk. This ratio is calculated by taking in difference in the net present value of asset cash flows (loan and investment securities) and liability cash flows (deposits and borrowings). Major assumptions used in determining fair values include maturities, repricing periods, and decay rates of non-maturity deposits. As the calculation is highly dependent on assumptions, as well as the change in the shape of the yield curve being modeled, it is not considered to be an exact calculation and instead is used as an interest rate risk monitoring tool.

Based on results of the quarterly model, the Bank is normally liability sensitive during a one and two-year period, meaning that during that timeframe more liabilities/deposits will reprice than assets/loans. The expectation for a liability sensitive bank is that the net interest margin will decline in a rising interest rate environment. However, various factors influence the change in the Bank's margin when general market interest rates change. These factors include, but are not limited to, the growth and mix of new assets, deposit liabilities and borrowings, the extension or contraction of maturities of new and renewed assets and liabilities, the particular shape of the general economic yield curve, and the general influence on pricing by competition in the local market for loans and deposits. Additionally, when economic rates change, there is an immediate impact from loans that are tied to a daily prime lending or other index rate. The repricing of liabilities to offset this change

requires time for deposits to mature and renew. Based strictly on maturing time deposits and borrowings, and without the other factors listed above, it normally will take three months for the Bank to reprice liabilities to offset a prime rate change. When preparing the model, the Bank makes significant assumptions about the lag in the rate of change and impacts of optionality in various asset and liability categories. The Bank bases its assumptions on past experience and comparisons with other banks and annually tests the validity of its assumptions by reviewing actual results with projected expectations. As the impact of changing interest rates depends on assumptions, actual experience can materially differ from projections. The purpose of the model is to forecast the likely impact in order for management to monitor exposures to interest rate risk and make adjustments to the balance sheet if needed.

The computer simulation model assumes a static balance sheet, that is, cash flows from various assets and liabilities are reinvested in similar assets and liabilities. It does not model various dynamic changes in the pricing or term of new assets and liabilities that may occur during the year after the interest rate shock. The computer simulation model projects at September 30, 2021 the following changes over a one-year period in net interest income:

Interest Rate Risk Simulation Model

(in thousands)

Interest Rate Shock	-1%	1%	2%	3%	4%
Net interest income change	\$ (57)	\$ 450	\$ 829	\$ 1,113	\$ 1,164
Net interest percent change	-0.2%	1.2%	2.1%	2.9%	3.0%

The Bank's investment portfolio has an average maturity of 12.0 years and would be susceptible to a material decline in market value if interest rates were to materially rise. Management monitors this exposure in relation to the Bank's capital ratios and the interaction of the projected changes in other interest sensitive assets and liabilities to reach a desired balance between current earnings and market risk.

Item 4 Controls and Procedures

Under the supervision and with the participation of the Bank's management, including its Chief Executive Officer and Chief Financial Officer, the Bank conducted an evaluation of the effectiveness of the design and operation of its disclosure controls and procedures as defined by Rule 13a-15(e) under the Securities Exchange Act of 1934.

Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of the end of the period covered by this report the disclosure controls and procedures were adequate and effective, and that the material information required to be included in this report, was properly recorded, processed, summarized and reported, and was made known to the Chief Executive Officer and Chief Financial Officer by others within the Bank in a timely manner, particularly during the period when this quarterly report on Form 10-Q was being prepared.

During the quarter ended September 30, 2021, there was no change in the Bank's internal control over financial reporting that materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

PART II OTHER INFORMATION

Item 1 Legal Proceedings

The nature of our business causes us to be involved in legal proceedings from time to time. As of the date of this report, the Bank is not a party to any litigation where management anticipates that the outcome will have a material adverse effect on the financial position or results of operations.

Item 1A Risk Factors

In addition to the other information set forth in this Form 10-Q, you should carefully consider the risk factors that appeared under Item 1A, "Risk Factors" in the Bank's 2020 Annual Report. There are no material changes from the risk factors included within the Bank's 2020 Annual Report.

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3 Defaults Upon Senior Securities

None.

Item 4 Mine Safety Disclosures

Not applicable.

Item 5 Other Information

None.

Item 6 Exhibit Index

The exhibits filed as part of this report are listed on the Exhibit Index filed as part of this report.

Exhibit Number	Description
31.01	Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002
31.02	Certification of Principal Financial and Accounting Officer pursuant to Rule 13a-14(a)/15d-14(a) as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002
32.01	Certification of Principal Executive Officer and Principal Financial and Accounting Officer pursuant to 18 U.S.C. §1350 as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Summit State Bank
(registrant)

November 12, 2021

/s/ Brian J. Reed

Date

Brian J. Reed
President and Chief Executive Officer
(Principal Executive Officer)

November 12, 2021

/s/ Camille D. Kazarian

Date

Camille D. Kazarian
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

Exhibit 31.01

Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002

I, Brian J. Reed, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Summit State Bank (the registrant) for the quarter ended September 30, 2021;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 12, 2021

/s/ Brian J. Reed

Date

Brian J. Reed
President and Chief Executive Officer
(Principal Executive Officer)
Summit State Bank

Exhibit 31.02

Certification of Principal Financial and Accounting Officer pursuant to Rule 13a-14(a)/15d-14(a) as adopted pursuant to §302 of the Sarbanes-Oxley Act of 2002

I, Camille D. Kazarian, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Summit State Bank (the registrant) for the quarter ended September 30, 2021;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 12, 2021

/s/ Camille D. Kazarian

Date

Camille D. Kazarian
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)
Summit State Bank

EXHIBIT 32.01

Certification of Principal Executive Officer and Principal Financial and Accounting Officer pursuant to 18 U.S.C. §1350 as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002

In connection with the quarterly report on Form 10-Q of Summit State Bank (the Registrant) for the quarter ended September 30, 2021, as filed with the Federal Deposit Insurance Corporation, the undersigned hereby certify pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- 1) such Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Registrant.

November 12, 2021

Date

/s/ Brian J. Reed

Brian J. Reed
President and Chief Executive Officer
(Principal Executive Officer)

November 12, 2021

Date

/s/ Camille D. Kazarian

Camille D. Kazarian
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)

This certification accompanies each report pursuant to §906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Registrant for purposes of §18 of the Securities Exchange Act of 1934, as amended.